

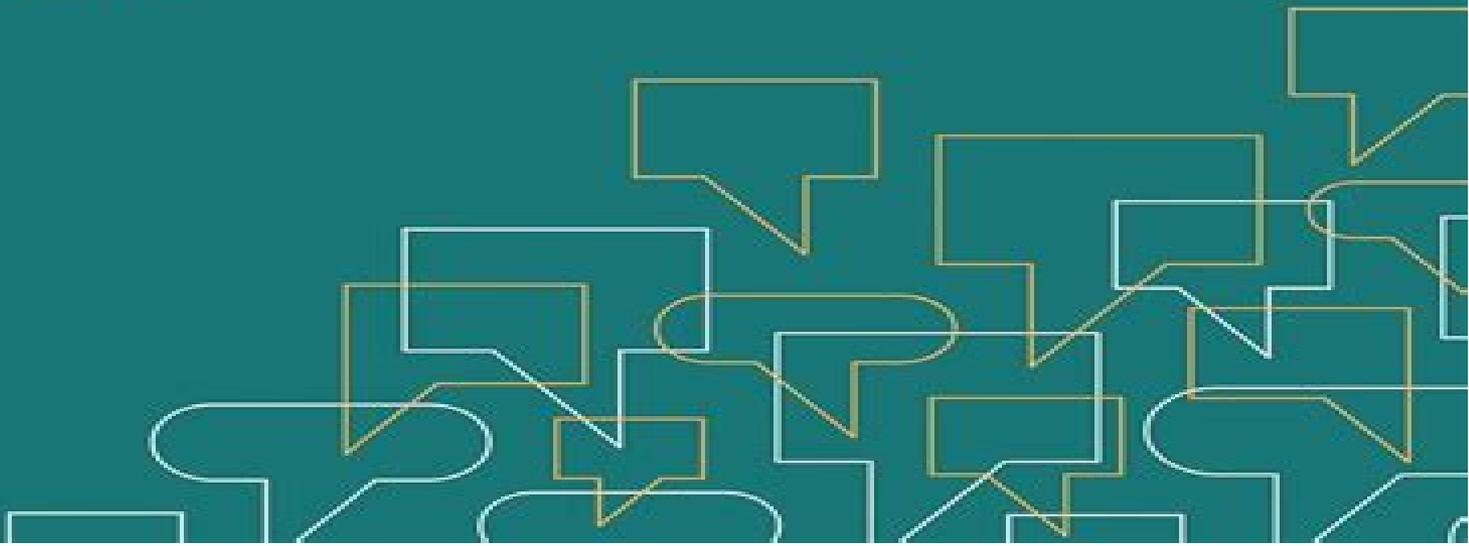


SEVENTH EDITION

Essentials of Negotiation

ROY J. LEWICKI
DAVID M. SAUNDERS
BRUCE BARRY

**Mc
Graw
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James J. Alfini



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