



Seventh Edition

DIGITAL MARKETING

STRATEGY, IMPLEMENTATION
AND PRACTICE

Dave Chaffey
Fiona Ellis-Chadwick



 Pearson

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marketing consultant and author Internet Marketing Dave Chaffey,2000 Internet Marketing is a comprehensive guide to how organisations can use the internet to support their marketing activities Building on traditional marketing theory and concepts together with emerging academic literature the book details a structured approach to applying the internet for marketing The book is intended to support readers who are or will be involved with using the internet in different capacities from integrating its use with existing marketing and communications strategies through to those involved with the creation and maintenance of web sites It assumes no knowledge of the application of the Internet to marketing and basic concepts and terms are explained before exploring more advanced topics Internet Marketing explains the key similarities and differences between marketing using the internet and other media shows how innovative companies are moving beyond static brochureware pages to provide dynamic interactive content to build personalised relationships with customers goes beyond the use of the web site as a communications tool to explain the impact of the internet on distribution channels market places and relationships with business partners

Campaign Management for Campaign Managers and Middle Management in Digital Marketing, Advertising and Branding Akshat Singh Bisht,2025-10-31 Campaign Management for Campaign Managers and Middle Management in Digital Marketing Advertising and Branding is the only book in the world that dives deep into the science of digital marketing campaign optimization and management While most books merely explain what digital marketing is this one reveals how campaigns truly work how they re built optimized and scaled to deliver measurable growth It s a complete roadmap for those who want to move beyond just running ads and start mastering data driven goal oriented campaign management Focused primarily on digital marketing campaigns this book unpacks every layer of the campaign lifecycle from planning and audience research to execution testing performance tracking and optimization Readers will learn how to Design high performing Google Meta and cross platform campaigns that convert Analyze campaign data to identify inefficiencies and improve ROI Apply real optimization strategies using metrics timing and behavioral insights Implement the PSPT Framework People Skill Process Technology to reduce errors and enhance campaign output Build data backed reports performance dashboards and automated optimization loops Bridge the communication and strategy gap between marketing teams clients and decision makers Drawing from real world case studies and advanced marketing practices the book highlights how digital campaigns can evolve from simple ad sets into scalable systems that drive brand awareness engagement and revenue growth Whether you re a digital marketing professional campaign manager or middle level strategist this book equips you with the mindset frameworks and tools to master modern campaign management It s more than a marketing book it s a complete guide to managing and optimizing digital marketing campaigns with precision creativity and intelligence

Digital Marketing Strategies for Fashion and Luxury Brands Ozuem, Wilson,Azemi, Yllka,2017-10-31 Online shopping has become increasingly popular due to its availability and ease As a result it is important for companies that sell high end products to maintain the same marketing success as companies selling more

affordable brands in order keep up with the market Digital Marketing Strategies for Fashion and Luxury Brands is an essential reference source for the latest scholarly research on the need for a variety of technologies and new techniques in which companies and brand managers can promote higher end products Featuring coverage on a broad range of topics and perspectives such as brand communication mobile commerce and multichannel retailing this publication is ideally designed for managers academicians and researchers seeking current material on effectively promoting more expensive merchandise using technology

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Internet Marketing : Strategy, Implementation and Practice Dave...[et.al.] Chaffey, 2000

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