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INTRODUCE YOURSELF: THE 30 SECOND ELEVATOR SPEECH

The elevator speech is an important marketing tool for capturing a potential customer's attention in a short time-frame and creating a positive first impression, generating interest and establishing your credibility.

A good elevator speech introduces your capabilities and value in a way to present yourself as a professional, following these six steps:

Use this guide to develop the points for your elevator speech. This guide is free of charge and we hope it meets your professional needs.

STEP 1: INTRODUCTION

Hello, my name is [name] and you're probably thinking that I don't have much to offer, but I believe I have a unique skill set that can help you.

Let me introduce myself with a brief overview of my skills and how they can benefit your organization. I am currently a [job title] at [company].

My career goals in this field are to continue to grow my skills and expertise in order to become the best of my field. I have an impressive track record in this area.

Would you be willing to speak with me about my qualifications and my experience?

Introduce Yourself Sample Engineer

Wolfgang Guggemos



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