

# One-Page Business Plan

Answer each question with one or two sentences

## PROBLEM

What problem will your business solve?

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## SOLUTION

What will your business provide to solve that problem?

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## BUSINESS MODEL

How will your business make money?

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## TARGET CUSTOMERS

Who will purchase your products or services?

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## PROMOTION

How will your target customers learn about your business?

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## COMPETITIVE ADVANTAGE

What will your business do better than the competitors?

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## FINANCIAL PROJECTIONS

How much money do you need to start? Spend every month? Earn every month?

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## FUNDING REQUIRED

How much money do you need to start and operate the business?

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# One Page Business Plan 100 Startup

**Phillip McIntyre, Janet Fulton, Susan  
Kerrigan, Michael Meany**



## **One Page Business Plan 100 Startup:**

**The \$100 Startup** Chris Guillebeau, 2012-05-08 Lead a life of adventure meaning and purpose and earn a good living Thoughtful funny and compulsively readable this guide shows how ordinary people can build solid livings with independence and purpose on their own terms Gretchen Rubin author of the 1 New York Times bestseller *The Happiness Project* Still in his early thirties Chris Guillebeau completed a tour of every country on earth and yet he's never held a real job or earned a regular paycheck Rather he has a special genius for turning ideas into income and he uses what he earns both to support his life of adventure and to give back Chris identified 1 500 individuals who have built businesses earning 50 000 or more from a modest investment in many cases 100 or less and focused on the 50 most intriguing case studies In nearly all cases people with no special skills discovered aspects of their personal passions that could be monetized and were able to restructure their lives in ways that gave them greater freedom and fulfillment Here finally distilled into one easy to use guide are the most valuable lessons from those who've learned how to turn what they do into a gateway to self fulfillment It's all about finding the intersection between your expertise even if you don't consider it such and what other people will pay for You don't need an MBA a business plan or even employees All you need is a product or service that springs from what you love to do anyway people willing to pay and a way to get paid Not content to talk in generalities Chris tells you exactly how many dollars his group of unexpected entrepreneurs required to get their projects up and running what these individuals did in the first weeks and months to generate significant cash some of the key mistakes they made along the way and the crucial insights that made the business stick Among Chris's key principles If you're good at one thing you're probably good at something else never teach a man to fish sell him the fish instead and in the battle between planning and action action wins In ancient times people who were dissatisfied with their lives dreamed of finding magic lamps buried treasure or streets paved with gold Today we know that it's up to us to change our lives And the best part is if we change our own life we can help others change theirs This remarkable book will start you on your way *Crack the Funding Code* Judy Robinett, 2019-02-05 *Crack the Funding Code* demystifies the world of angel investing venture capital and corporate funding and lays out a strategic pathway for any entrepreneur to secure funding fast Lack of funding is one of the biggest reasons small businesses fail In 2016 in the United States alone more than 31 percent of small business owners reported that they could not access adequate capital and the lack of capital prevented them from growing the business expanding operations increasing inventory or financing increased sales This book will show you how to find the money create pitches that attract investors and then structure fair ethical deals that will bring them new sources of outside capital and invaluable professional advice *Crack the Funding Code* gives you the broader perspective on how funding works how investors think and what they need to hear to put their money where your mouth is Every entrepreneur who reads this book will get easy to follow deal checklists a roadmap of where and how to locate the best funding resources and top business mentors for their industry or

geographical location and a step by step process to create pitches that make their idea or business irresistible

**Entrepreneurship in the Creative Industries** Phillip McIntyre, Janet Fulton, Susan Kerrigan, Michael Meany, 2023-03-03 This book provides a critical perspective on entrepreneurialism in the creative industries Split into three sections the book first asks the contextual question why at this point in time did we arrive at such a focus on entrepreneurship in the creative industries Examining the historical social cultural economic and political background the book places the creative industries and entrepreneurship firmly within a systemic approach to creativity and cultural production Given this emphasis on entrepreneurship in the creative system the second part of the book asks what do those who want to work in the creative industries need to do to pragmatically gain an income The practices skills business models and plans necessary to master in order to successfully run a business are explored in this section The final section contains detailed case studies that reveal the lives of those who found a way to successfully gain an income in the creative industries It highlights the practical knowledge they gathered how they negotiated their field of endeavour and the decisions they made in the real world Fundamentally the book answers three questions How and why did we get here Given that we are here at this point in time how do we go about being entrepreneurial And who has managed to do this in the creative industries and how did they do it Covering both theoretical debates in detail and practical case studies in key sub sectors of creative industries this truly integrative and far reaching volume will be of interest to students researchers and practitioners alike

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### **Table of Contents One Page Business Plan 100 Startup**

1. Understanding the eBook One Page Business Plan 100 Startup
  - The Rise of Digital Reading One Page Business Plan 100 Startup
  - Advantages of eBooks Over Traditional Books
2. Identifying One Page Business Plan 100 Startup
  - Exploring Different Genres
  - Considering Fiction vs. Non-Fiction
  - Determining Your Reading Goals
3. Choosing the Right eBook Platform
  - Popular eBook Platforms
  - Features to Look for in an One Page Business Plan 100 Startup
  - User-Friendly Interface
4. Exploring eBook Recommendations from One Page Business Plan 100 Startup
  - Personalized Recommendations

- One Page Business Plan 100 Startup User Reviews and Ratings
- One Page Business Plan 100 Startup and Bestseller Lists
- 5. Accessing One Page Business Plan 100 Startup Free and Paid eBooks
  - One Page Business Plan 100 Startup Public Domain eBooks
  - One Page Business Plan 100 Startup eBook Subscription Services
  - One Page Business Plan 100 Startup Budget-Friendly Options
- 6. Navigating One Page Business Plan 100 Startup eBook Formats
  - ePub, PDF, MOBI, and More
  - One Page Business Plan 100 Startup Compatibility with Devices
  - One Page Business Plan 100 Startup Enhanced eBook Features
- 7. Enhancing Your Reading Experience
  - Adjustable Fonts and Text Sizes of One Page Business Plan 100 Startup
  - Highlighting and Note-Taking One Page Business Plan 100 Startup
  - Interactive Elements One Page Business Plan 100 Startup
- 8. Staying Engaged with One Page Business Plan 100 Startup
  - Joining Online Reading Communities
  - Participating in Virtual Book Clubs
  - Following Authors and Publishers One Page Business Plan 100 Startup
- 9. Balancing eBooks and Physical Books One Page Business Plan 100 Startup
  - Benefits of a Digital Library
  - Creating a Diverse Reading Collection One Page Business Plan 100 Startup
- 10. Overcoming Reading Challenges
  - Dealing with Digital Eye Strain
  - Minimizing Distractions
  - Managing Screen Time
- 11. Cultivating a Reading Routine One Page Business Plan 100 Startup
  - Setting Reading Goals One Page Business Plan 100 Startup
  - Carving Out Dedicated Reading Time
- 12. Sourcing Reliable Information of One Page Business Plan 100 Startup
  - Fact-Checking eBook Content of One Page Business Plan 100 Startup

- Distinguishing Credible Sources
- 13. Promoting Lifelong Learning
  - Utilizing eBooks for Skill Development
  - Exploring Educational eBooks
- 14. Embracing eBook Trends
  - Integration of Multimedia Elements
  - Interactive and Gamified eBooks

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