



# Logical Fallacies



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## Honda Pilot's Crazy Train



### Pilot's Pattern

The Honda Pilot SUV is a popular choice for families looking for a reliable and spacious vehicle. It's often praised for its performance and safety features. However, there's a common logical fallacy at play here: the bandwagon fallacy. Just because many people own a Pilot doesn't mean it's the best choice for everyone. It's important to consider individual needs and preferences when making a purchase decision.

### Red Hat's Policy

Pro-Bandwagon



### Red Hat's "Just Color"

Pro-Bandwagon

Red Hat's "Just Color" is a classic example of the bandwagon fallacy. The company's marketing strategy focuses on the popularity of their products rather than their quality or features. This is a common tactic used to influence consumer behavior by suggesting that a product is desirable because many other people are using it.

Bandwagon fallacy used in the "Just Color" advertisement. Source: [http://www.redhat.com](#)

### Swan's Control

The Most Used Comparison



Source: [http://www.swan.com](#)

### Red Hat's

Pro-Bandwagon

Red Hat's is a classic example of the bandwagon fallacy. The company's marketing strategy focuses on the popularity of their products rather than their quality or features. This is a common tactic used to influence consumer behavior by suggesting that a product is desirable because many other people are using it.



Source: [http://www.redhat.com](#)

### Bandwagon

Bandwagon fallacy used in the "Just Color" advertisement. Source: [http://www.redhat.com](#)

These examples of logic illustrate how we can be misled by persuasive language. The most common fallacy is the bandwagon fallacy, which is used to influence consumer behavior by suggesting that a product is desirable because many other people are using it.

# Newspaper Articles With Logical Fallacies

**Sabine Zange**

A decorative graphic element consisting of a light blue horizontal bar with a rounded right end, and a red-to-white gradient semi-circle overlapping the right side of the bar.

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