



**GUIDE:
Keyword
Research
for
Small Business**

Pro Keyword Research For Small Business 24941

Jessica J Manson



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The Keyword Research Process and How to Optimize Your Website Adam Faigen, 2014-03-07 This book teaches the basics of Search Engine Optimization how to choose keywords

appropriate to your business and some hints and tricks you can use to receive the maximum return on investment from your marketing

7 Deadly Search Engine Optimization Mistakes To Avoid Alla Goltsman, 2011-08-30 Why is it imperative for a businessman to avoid making SEO mistakes? Search engines send free organic traffic to websites. Avoiding search engine optimization mistakes means more web traffic, more business leads, and more sales with less sales efforts. If you know how to avoid mistakes then you know what is right. You see some people try to learn things and they cannot get to the essence because the methods they are using are conventional. Learning from mistakes is a backward process. It is a totally unusual way to learn new things. That's why it works. Every chapter identifies a mistake and outlines how to fix this mistake. Let's dive in and do not stop until you understand the mistakes and learn how to avoid making these search engine optimization mistakes

Keyword Research Nathan George, 2015-09-18 Niche research and selection is one of the most important tasks you would carry out when starting an online business. If you don't get niche selection right then nothing else works after no matter how well you carry out the other tasks like product creation and marketing. Keyword research is the practice of finding and analysing actual search phrases people enter into search engines when they're finding information online. You don't get to decide on a niche or pick a niche. Rather you have to FIND a niche in the market that is currently profitable. With keyword research you get to see real customer activity which enables you to find out if people are looking for solutions online for a particular subject area or not. If they are searching online then what kind of phrases are they using to search for the information? Are the search volumes large enough to be potentially profitable? How about the competition? These are the questions you have to ask. You don't target a demographic or select a group to market to. You FIND what is currently selling in the market and make decisions based on that. This is where this book comes in. Keyword Research will teach you how to find out what people are actually actively looking for and spending money on. So you get to find out the right niche to enter based on real statistics on current customer behaviour rather than guess work or speculation. Hence you dramatically increase your likelihood of success in doing business online. In this book you'll learn How to adopt the mindset of a marketer

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