
TO MAKE YOU MORE SUCCESSFUL...

Advanced Training

AT1

Day: _____

Time: _____

AT2

Day: _____

Time: _____

Field Training

Vector reps love teaching and sharing knowledge. Tag along on another representative's appointment and take some notes. Ask your manager to set you up on a field training today!

Workshops

We offer workshops throughout the week to build your skills.

Day(s): _____

Time: _____

Push Weeks

Push Weeks are HUGE two-week sales competitions where reps from all around the company compete for recognition, trophies, and prizes. Each Push Week is kicked off by a **Division Meeting** and concludes with a **Conference**.

Push Week Dates: _____

Division Meeting

Day: _____

Time: _____

Location: _____

Conference

Day: _____

Time: _____

Location: _____

Push Week Dates: _____

Division Meeting

Day: _____

Time: _____

Location: _____

Conference

Day: _____

Time: _____

Location: _____

Qualified Presentation Report / Order Form / Paperwork turn-in:

In order to get paid on time, you must turn in your qualified presentation report every week. The only way the company can pay you for your appointments is with complete details of all your completed and verified demos.

QPR's must be submitted weekly:

Day: _____

Time: _____

Sales Training Manual Examples

Aaron Hamilton Chute



Sales Training Manual Examples:

Sales Training Manual for Smaller Stores Leonard F. Mongeon,1955 *NRB Sales Training Manual* National Research Bureau (Chicago, Ill.),1953 **Training Manual** United States. War Dept,1924 **The Handbook of Sales Management** Samuel Roland Hall,1924 **Catalog of Copyright Entries. Third Series** Library of Congress. Copyright Office,1968
Includes Part 1 Number 2 Books and Pamphlets Including Serials and Contributions to Periodicals July December
Pitman's manual of business training Isaac Pitman & Sons,sir Isaac Pitman (and sons; ltd.),1902 Business Training Manual ... Edmund Samuel Gunn,1893 The Practical Business Library: Modern salesmanagement, a practical handbook and guide, by J.G. Frederick ,1919 **Handbook of Sales Training** National Society of Sales Training Executives,1954 **Sales Management** ,1930 **Selling** Raymond J. Comyns,John George Jones,1927 Printers' Ink Monthly ,1926 *The Michigan Bell* ,1930 **the New Handbook of Sales Training** ,1967 **Retail Merchandising and Promotion** Aaron Hamilton Chute,1966 **Modern Salesmanagement** Justus George Frederick,1919 United States Army Training Manual U.S. Adjutant-general's office,1924 **Manual Training and Vocational Education** ,1916
Manual Training Magazine Charles Alpheus Bennett,William Thomas Bawden,1916 **Advertising & Selling** ,1930

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