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## INTRODUCE YOURSELF: THE 30 SECOND ELEVATOR SPEECH

The elevator speech is an important marketing tool for capturing a potential customer's attention in a short time-frame and creating a positive first impression, generating interest and establishing your credibility.

A good elevator speech introduces your capabilities and makes it easier to present yourself in a new field, following leads and interviews.

Use this guide to develop the perfect 30-second elevator speech. This guide is free of charge and we hope it meets your professional needs.

### ABOUT INTRODUCTION

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**Why:** My name is John Smith and you're probably thinking that I'm just another sales rep. I believe in being open to marketing.

**Let:** you introduce it working with others and their goals, and you're interested working in marketing field in it.

**My other goals:** to become a successful and use my network and marketing to improve the level of working people. I have an imagination of highly engaged in this area.

**Would you be willing to speak with me about shared opportunities within your organization?**

# Introduce Yourself Sample Engineer

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