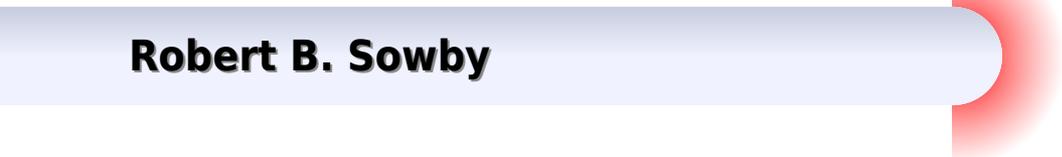




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The Big Fish Experience: Create Memorable Presentations That Reel In Your Audience Kenny Nguyen,Gus Murillo,Robert Killeen,Luke Jones,2016-01-26 From one of Inc magazine s Coolest College Startups the revolutionary three step method that will transform every presentation into an experience for the audience Rid the world of bad presentations with Engaging Content Memorable and Simple Design Powerful Delivery Together these create an unforgettable experience for the audience The Big Fish Experience Big Fish Presentations spends every day making the incomprehensible compelling the mundane interesting and the complex simple Whether it s a presentation about an idea a product a service a business or a cause at its heart it s a story The Big Fish Experience will help you tell yours Learn how to CAPTIVATE with the power of story enticing visuals and infectious enthusiasm INSPIRE with the perfect pitch a strong message and a call to action ENGAGE with supreme skill and confidence and achieve your purpose every time In this practical step by step guide you ll find proven techniques and expert tips on new presentation tools innovative ways to deliver your ideas case studies of presentations which you can emulate immediately and ways to recover if things go wrong Big Fish Presentations works with clients nationwide from startups to Fortune 100 companies to turn presentations into experiences by providing copywriting presentation design presentation training and video production using the latest most innovative strategies

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present in a way that appeals to the nature of the human brain The same presentation or class can get you a standing ovation or a cold unsympathetic audience depending on the way it s delivered and the context in which it s delivered so you have to pay attention to the basic psychological factors Even if you gave exactly the same presentation to the same group of people in a different context they might interpret your words and body language differently as they may approach it with a different mind set together with a different set of beliefs and expectations When you approach a presentation class or meeting in a professional setting you need to decide exactly what you want from the exchange from the outset and then what context you are interacting in

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SALESpeak Terri L. Sjodin,1995

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