

CSR (code of practice to maintain)

Self interest include:

Business survive - unless you grow

Strategic attitude - focusing resources

Secure financing - compensation for environment

empower products

work expanding

Mission Statement (written)

Not all stakeholders degree

same consuming PR stunt?

Plans: Long term goals

Objectives: short, medium term goals to help achieve aims

Measure + control

Motivate

direct

Strategies: plans of action to reach long term goals of a strategic objective

Operational strategies: tactics - short term methods

Operational strategies: growth, expansion

Genetic Strategies

Shareholder's priority with a direct interest in how it operates, the activities and work of a business

Internal Stakeholders

governments

	Existing	Product
Market	Market	Product
development	Market	Product
development	Market	Product

Deciding conflict resolution:

Types of negotiation in quest

Aim and objective

Source + degree of power

Ways +

Simple

Strategic

dynamic

Specific

Measurable

Relevant

Realistic

Stretching

Customer loyalty

Organic growth

reference - Organic growth

effective promotion

good service products

offer credit

	Low	High
A	B	C
D	E	F

1.6

ESG

Internal Economic of value

Goal venture

at Set up a separate business

Specialty spending of cost and high high return rate

at risk of failure

Organic growth

- reduce competition
- create market share
- Hub & Spoke (Directly paid a license to use a logo)
- use a turn name and logo for profit

Franchising

at risk of failure

Acquisition

at risk of failure

# Ib Business Management Notes And Revision Ib

**Jessica J Manson**



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