



STRATEGIC
COMMUNICATION
IN BUSINESS AND THE PROFESSIONS

SIXTH EDITION

DAN O'HAIR

GUSTAV W. FRIEDRICH

LYNDA DEE DIXON

Strategic Communication In Business And The Professions 6th Edition

Dan O'Hair, Rob Stewart, Hannah Rubenstein



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Strategic Communication in Business and the Professions Dan O'Hair, Gustav W. Friedrich, Lynda Dee Dixon, 2002
Combining an emphasis on skill development with an introduction to the emerging technology of the workplace Strategic Communication in Business and Professions Fourth Edition is a comprehensive survey of oral communication skills needed in the workplace Coverage of the three contexts in which oral skills are necessary interpersonal group and public speaking the text illuminates all phases of the communication process The text integrates a model of strategic communication through four basic skills Set Goals Understand the Communication Situation and the Audience Demonstrate Competency and Manage Anxiety giving students the skills and opportunity to approach any workplace communication situation with confidence The Fourth Edition also addresses the current challenges to business communication presented by new technology the global marketplace and diversity within the workforce Every chapter includes Strategic Skills a tool based resource box Ethical Issues boxes and a List of Key Terms Practicing Business Communication boxes profile organizations of different sizes structures and communication styles offering students insight into the importance of communication skills regardless of the size orientation of the organization Critical thinking skills are developed through Strategic Challenges boxes which present scenarios and situations that students are likely to encounter in the workplace Up to date coverage of technology is found in Technology Tools boxes which give students practical insights on topics ranging from mediated communication presentations to presentation managers

Strategic Communication in Business and the Professions O'hair, 2008-09

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Models for Improving and Optimizing Online and Blended Learning in Higher Education Keengwe, Jared, Agamba, Joachim Jack, 2014-07-31 This book examines the benefits and costs associated with the utilization of technology mediated instructional environments recognizing that instructional technology could offer alternative means of communication for understanding Provided by publisher

Arguments and Arguing Thomas A. Hollihan, Kevin T. Baaske, 2004-11-08 The primary focus of the updated second edition has not changed it embraces the narrative or storytelling approach to the study of argumentation The first section introduces readers to rhetorical theorists and their principles These significant contributions to the field of argumentation and debate include Aristotles views on audiences and the ethical character of an advocate Burkes dramatic theory of communication Brockriedes metaphorical image of arguers Fishers narrative paradigm Mills guidelines for testing

the causal correlation Perelman and Obrechts Tytecas conception of a universal audience Rokeachs definition of values and Toulmins model for developing and analyzing argument claims and his conception of arguments as field dependent Hollihan and Baaskes discussions of these ideas and their applications are easy to follow unencumbered by technical jargon and illustrated with engaging examples drawn from current and well known historical events The key to the success of this text is the authors ability to show readers how foundational principles of argumentation are used in a variety of real world situations The second section covers specialized contexts such as academic debates courts of law politics business and organizations and interpersonal relationships Activities that stimulate critical thinking and the implementation of the ideas discussed are provided at the end of each chapter

Communication for Business and the Professions Patricia Hayes Andrews, John E. Baird, 2005

Strategic Organizational Communication for Efficiency and Performance: A Managerial Perspective with Case Insights from the Banking Sector Evelyn Owie, 2025-05-31

Communication is the cornerstone of effective organizational functioning influencing daily operations and long term strategic outcomes This study was conceived to better understand the role communication plays in enhancing organizational efficiency particularly in manager employee interactions Driven by the growing need for seamless information flow in today s dynamic work environments this research used a quantitative approach We collected data from 75 respondents across different organizational roles using structured questionnaires The responses were analyzed with SPSS generating frequency tables and conducting multiple regression analysis to test the study s hypothesis The results confirmed a significant and positive relationship between communication and organizational efficiency This underscores the importance of cultivating strong communication channels It also emphasizes that managers need to provide timely and constructive feedback and organizations must eliminate barriers to the smooth exchange of information By aligning with existing literature and offering practical recommendations this research contributes to the broader discussion on organizational performance It highlights communication not merely as a support mechanism but as a strategic asset that organizations must actively manage and optimize This work reflects a commitment to bridging theory with practice It s intended to be a useful resource for both scholars and practitioners interested in enhancing organizational effectiveness through improved communication

Strategic Communications in Business and the Professions D. & Frederich G. W. Hair, 1998

Management Communication James S. O'Rourke, 2010

Strategic communication methods that support the development of ethical and effective managers at all levels of business For professors who know students need effective communication skills to be successful in the business world this text provides a strategic yet practical view of managerial communication In this fourth edition three dozen case studies are provided to help students see how their new skills would work in a real setting A new chapter has also been added on Persuasion examining the science behind influencing decision making in others

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Intercultural and International Communication Conflict Management Business Meetings Meeting the Media Effective communication can make or break an individual career or an entire business By developing powerful techniques to get their message across students can learn to turn ideas into action and success Real Communication: An Introduction with Mass Communication Dan O'Hair, Mary Wiemann, 2012-01-16 Real Communication uses stories from real people and the world around us to present the best and most lively introduction to communication concepts Professors and students alike have fallen in love with Real Communication's down to earth writing style its coverage of research and its wealth of learning and teaching tools They also appreciate how Real Communication strives to weave the discipline's different strands together with the CONNECT feature that shows students how concepts work and apply across interpersonal small group public speaking and mass media contexts The Second Edition is even better with a broader array of engaging examples new coverage of hot topics in the field like Intercultural and mediated communication plus a public speaking unit honed to provide the essential information students need for this fast paced course A new chapter on mass communication connects topics like media convergence mediated communication media messages and media effects to everyday communication Subject Guide to Books in Print, 1997 **Paperbound Books in Print**, 1992 **Business Communication** H. Dan O'Hair, James S. O'Rourke, Mary John O'Hair, 2001 The Annotated Instructor's Edition guides you through each chapter with teaching tips discussion opportunities homework ideas and lecture possibilities The excellent annotations will be refreshing for experienced professors and invaluable for new ones Forthcoming Books Rose Arny, 2004 Cumulative Book Index, 1998 A world list of books in the English language The Public Relations Handbook Alison Theaker, 2020-10-26 The Public Relations Handbook 6th edition provides an engaging in depth exploration of the dynamic and ever evolving public relations industry Split into four parts exploring key conceptual themes in public relations the book offers an overview of topics including strategic public relations politics and the media media relations in the social media age strategic communication management public relations engagement in the not for profit sector activism and public relations and the effects of globalisation and technology on the field Featuring wide ranging contributions from key figures in the PR profession this new edition presents fresh views on corporate social responsibility public relations and politics corporate communication globalisation not for profit financial and public sector public relations The book also includes a discussion of key critical themes in public relations research and exploratory case studies of PR strategies in a variety of institutions including Extinction Rebellion Queen Margaret University Mettis Aerospace and Battersea Cats and Dogs Home Containing student friendly features including clear chapter aims analytical discussion questions and key further reading throughout the text The Public Relations Handbook is an ideal resource for students of public relations corporate and strategic communications and media studies Cumulated Index to the Books, 1999

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