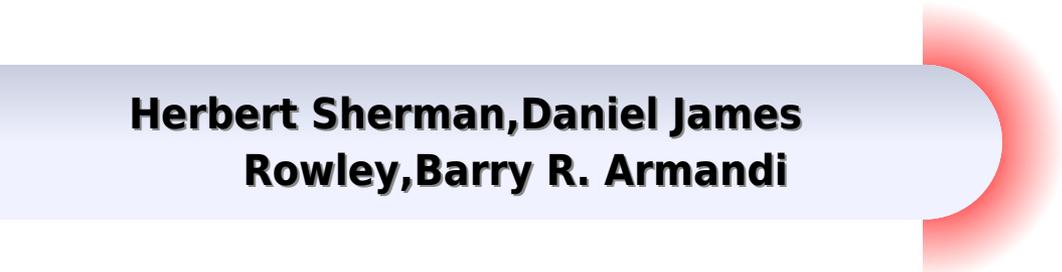


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Marketing Management F. Lao,1998 *Strategic Marketing* Barton A. Weitz,Robin Wensley,1984 **Strategic Marketing** Cravens,2012-06-21 Harvard Business School Core Collection 1995 Baker Library,1995 **Perspectives on Strategic Marketing Management** Roger A. Kerin,Robert A. Peterson,1983 This work is a compilation of articles geared towards updating marketers and students on the structure and process of strategic marketing Other areas covered include investment strategy management strategy and assessment and implementation *Harvard Business School Core Collection* Baker Library,1999 *Strategic Market Decisions* Keith Kohn Cox,Vern J. McGinnis,1982 **Cases in Strategic Marketing Management** William J. McDonald (Ph. D.),1998 Contains 32 comprehensive cases representing a broad range of marketing problems This work asks students to analyze a firm s situation and develop solutions for the problems opportunities and threats confronting marketing decision makers **Strategic Marketing Management Cases and Applications** David W. Cravens,Charles W. Lamb,1990 *Strategic Management* Herbert Sherman,Daniel James Rowley,Barry R. Armandi,2006 Strategic Management An Organization Change Approach examines the art and science of strategic management in businesses and other organizations Working from an established theoretical base this new work discusses practical applications of various strategic management philosophies while focusing on strategy as organizational change Sherman Rowley and Armandi outline specific strategies and tactics that managers can use to maximize not only productivity but also satisfaction in their human organizations In an interactive and approachable manner Strategic Management analyzes the importance of an organization s internal and external environment explains how to develop an organizational mission vision values and goals identifies human level vs corporate level strategy choices and offers advice on

how managers can effectively implement their plans The authors also consider variables that might affect the proposed strategic management approaches such as international environments and non profit government and small businesses

Marketing Planning & Strategy Subhash C. Jain,1993 Focusing on the strategic business unit this book provides complete coverage on what marketing strategy is and to formulate and implement it 23 cases 15 of which are new and current examples give the book perspective New to this edition global marketing strategy 10 international cases and a discussion on Nissan Motor Company s international integration

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