

Classifying your business using the multi-factorial approach (page 66-77)

(Self-study 1)

Learning Goals

Business Model Canvas

- Compare and contrast the business model canvas with other business models
- Explain the elements and how to build a business model through the business model canvas
- Predict the success/failure of a business using a variety of business model canvas

Business Model Canvas: The Order and Delivery Mechanism [link](#)

1. What is the best way to sell your product? (Business Model Canvas)

- **How** a business sells its products - includes using the products, where the product is sold, systems
- **How** a business sells its products (e.g. direct sales, indirect sales)
- **How** a business sells its products (e.g. direct sales, indirect sales)



2. How will the product be delivered?

- How will the product be delivered to the customer? (e.g. direct sales, indirect sales, distribution channels, distribution channels, distribution channels, distribution channels)

Business Model Canvas: The Order and Delivery Mechanism

Business Model Canvas

- How will the product be delivered to the customer? (e.g. direct sales, indirect sales, distribution channels, distribution channels, distribution channels, distribution channels)

Business Model Canvas: The Order and Delivery Mechanism

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Business Model Canvas: The Order and Delivery Mechanism

Business Model Canvas

Introduction To Solubility Phet Lab Answers

G Psacharopoulos



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