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Lingsheng Yao



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Alex Khang,Pushan Kumar Dutta,Sachin Gupta,Nishu Ayedee,Sandeep Chatterjee,2024-06-07 This book investigates the growing influence of artificial intelligence in the marketing sphere providing insights into how AI can be harnessed for developing more effective and efficient marketing strategies In addition the book offers a comprehensive overview of the various digital marketing tools available to entrepreneurs discussing their features benefits and potential drawbacks This helps entrepreneurs make well informed decisions when selecting the tools most suited to their needs and objectives It is designed to help entrepreneurs develop and implement successful strategies leveraging the latest tools and technologies to achieve their business goals As the digital landscape continues to evolve rapidly this book serves as a valuable resource for entrepreneurs looking to stay ahead of the curve and capitalize on new opportunities The book s scope encompasses many topics including customer experience content marketing AI strategy and digital marketing tools *Epic Content Marketing: How to Tell a Different Story, Break through the Clutter, and Win More Customers by Marketing Less* Joe Pulizzi,2013-09-27 Reach more customers than ever with TARGETED CONTENT Epic Content Marketing helps you develop strategies that seize the competitive edge by creating messages and stories tailored for instant widespread distribution on social media Google and the mainstream press It provides a step by step plan for developing powerful content that resonates with customers and describes best practices for social media sharing and search engine discoverability Joe Pulizzi is a content marketing strategist speaker and founder of the Content Marketing Institute which runs the largest physical content marketing event in North America Content Marketing World Digital Transformation in a rapidly changing world Pimclick,2020-09-01 The Ebook explores how the digital transformative potential of firms and individuals can be harnessed and enhanced to forge resilient business models and replicate factors of success to multiple industry fields The goal of the Ebook was to identify future digital trends for business decision makers and stakeholders to reimagine the customer experience revenue growth and post pandemic business organization The research and conclusions are based on Pimclick s most recent experiences as well as publications identified as valuable by Pimclick **Epic Content Marketing, Second Edition: Break through the Clutter with a Different Story, Get the Most Out of Your Content, and Build a Community in Web3** Joe Pulizzi,Brian W. Piper,2023-03-07 From the godfather of content marketing this completely revised and expanded edition brings marketers fully up to date on the newest content marketing methods and tools including Web3 When Epic Content Marketing was first published eight years ago content marketing was just starting to pick up speed in the marketing world Now this approach which includes everything from blogging to YouTube videos to social media is the core of most organizations marketing plans Fully revised and updated this new edition walks you through the process of developing stories that inform and entertain and compel customers to act without actually telling them to In addition to covering all the important social media platforms that have arisen over the past eight years and introducing the creator economy it shows how to update existing content and make new content that performs in strategic ways Updates include New content models structures and opportunities Content

entrepreneurship content mergers and acquisitions Subscriptions and audience building Team structure importance of community DAOs and creator networks Content options NFTs and discord servers Making data driven decisions to optimize content performance Distributed the right way at the right time epic content is the best way to truly capture the hearts and minds of customers It s how to position your business as a trusted expert in its industry It s what customers share and talk about This updated edition of the trusted guide provides everything you need to succeed in the new world of content marketing

Turn Clicks Into Customers: Proven Marketing Techniques for Converting Online Traffic into Revenue Duane Forrester,2010-01-08 Turn online visitors into PAYING CUSTOMERS You ve gone through all steps of developing a powerful business presence on the Web but it s only the first step Now you have to make sure your visitors hit the Purchase button before they start clicking through to your competitor s site From Duane Forrester a leading expert in Search Engine Optimization and the author of the popular How to Make Money With Your Blog comes a highly practical guide for using all the online tools available for turning curious visitors into paying customers Turn Clicks into Customers reveals proven techniques for not only standing out in a crowded marketplace but for reaching customers who are most eager to buy your products or services Forrester explains what works and what doesn t for multiple online marketing strategies including E mail Online searches Internet advertising Webinars Videos Social networking You ll learn best practices for each strategy at both a local and global level to reach more paying customers than ever before Plus you ll get interviews with global experts who reveal proven tactics they ve used to successfully turn Clicks into Customers

The McGraw-Hill 36-Hour Course: Online Marketing Lorrie Thomas,2010-12-28 A crash course on the most dynamic marketing platform today Online marketing has evolved far beyond flashy websites and banner ads shouting at customers about your product It s about using an array of Internet tools to build credibility and visibility spread your message and form meaningful customer relationships The McGraw Hill 36 Hour Course Online Marketing puts you on the fast track to harnessing the power of the Web for your marketing goals It begins with planning and building a website and then provides in depth coverage of essential online marketing tools and techniques such as Content marketing and blogging Social media marketing Web analytics Search Engine Optimization SEO E mail marketing Online Public Relations Earn a Certificate of Achievement Through A Free Online Examination The McGraw Hill 36 Hour Course Online Marketing spells it all out in easy to understand terms and actionable steps You re already on your way to Web marketing mastery

Online and Distance Learning Lawrence A. Tomei,2008 This comprehensive six volume collection addresses all aspects of online and distance learning including information communication technologies applied to education virtual classrooms pedagogical systems Web based learning library information systems virtual universities and more It enables libraries to provide a foundational reference to meet the information needs of researchers educators practitioners administrators and other stakeholders in online and distance learning Provided by publisher

German Brief ,2000 **Content Inc., Second Edition: Start a**

Content-First Business, Build a Massive Audience and Become Radically Successful (With Little to No Money) Joe Pulizzi, 2021-05-25 From one of today's leading experts in content marketing Content Inc is the go to guide to building a solid small business by establishing a loyal audience before you sell products or services In these pages Joe Pulizzi provides a lower risk more effective way to create a path to success by re engineering the process that so often leads to failure You'll learn how to develop valuable content build an audience around that content and then create a product for that audience Content Inc walks you through the entire process showing how to Choose a marketable content topic Figure out where little or no competition exists Choose your top channel for disseminating content Build long term customer loyalty Monetize your product or service Expand your content into multiple channels Sell your content asset or scale it into a large enterprise This updated edition includes new and enhanced coverage of platforms like TikTok SnapChat and Instagram a new section about the exit strategy for the model more practical how tos and current examples of companies that have successfully implemented these strategies Content Inc provides an ingenious approach to business based on a profoundly simple concept Having a singular focus on audience and building a loyal audience directly provide the best most nuanced understanding of what products ultimately make the most sense to sell Apply the methods laid out for you in Content Inc and create the business of your dreams

Marketing Michael R. Solomon, Elnora W. Stuart, 2003 Features include online polling features strategic planning expanded coverage of online research practices consumer relationship planning marketing concepts such as database marketing integrated marketing communications social responsibility and ethical decision making and e commerce and coverage of m commerce

Journal of Travel Research, 2005-08

Marketing Strategy O. C. Ferrell, Michael D. Hartline, George H. Lucas, 2002 New edition of a text that provides a practical approach to analyzing planning and implementing marketing strategies with a focus upon the creative process involved in applying the knowledge and concepts to the development and implementing of ideas The core of the planning framework is the organi

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E-Commerce and Development Report 2004 United Nations Conference on Trade and Development, 2004 Information and communications technologies ICT have considerable potential to promote development and economic growth by helping to foster innovation improve productivity and expand the knowledge capacity of developing countries especially for small and medium sized enterprises This is the fourth report in the series published by UNCTAD which seeks to assess the implications of the growing role of ICTs in economic development Issues discussed include the growth of e commerce and issues for international dialogue e business survey results in Latin America the use of digital and internet technologies in the creative industries particularly in the music industry online learning in the higher education sector government e commerce applications in e procurement legal issues and challenges of data privacy in an information society and the ICT sector in Tunisia and the development of a national e strategy

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