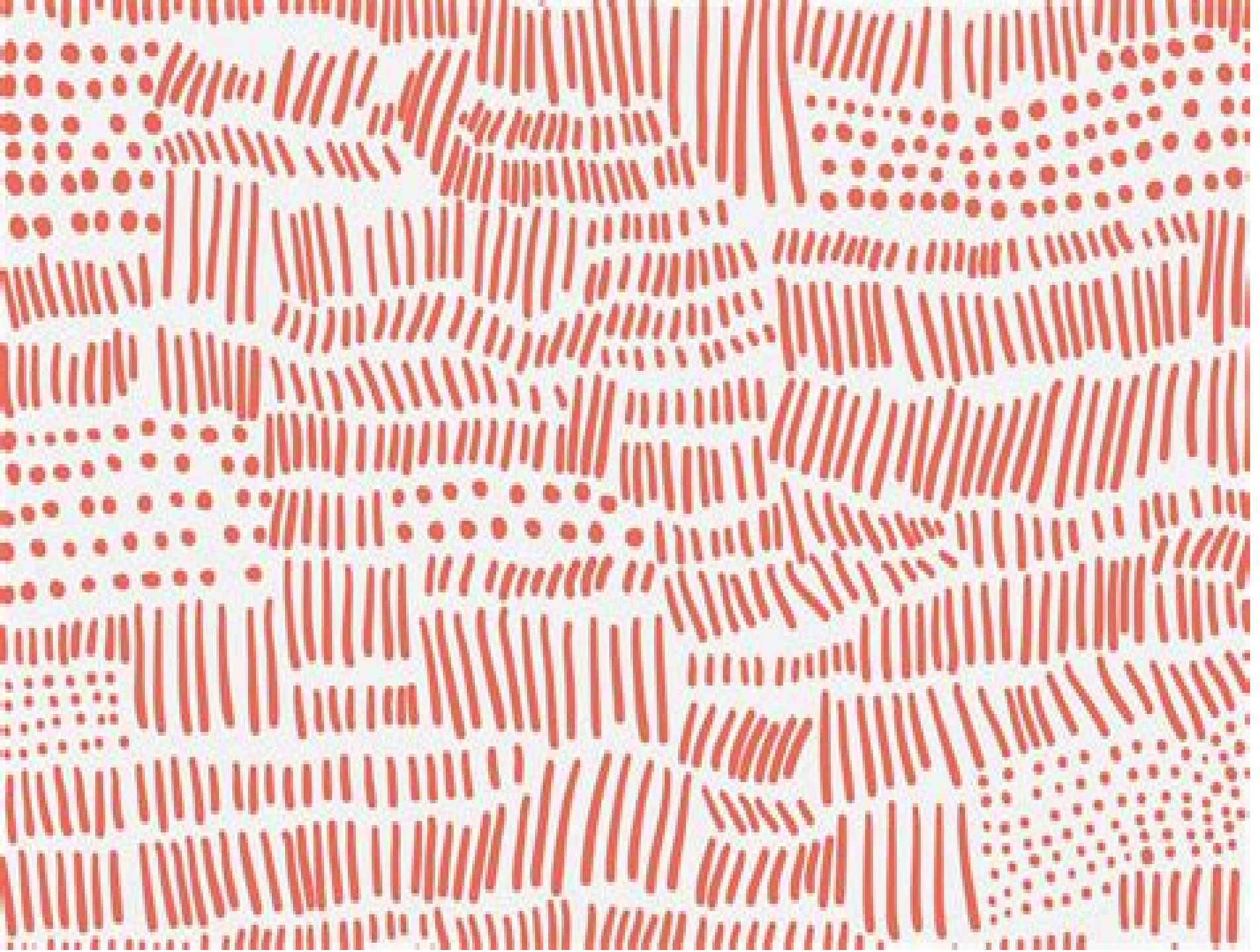




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Nunes, Robert I. Sutton, 2020-10-27 How do the most resilient companies survive and even thrive during a slowdown If you read nothing else on surviving a tough economy and coming back stronger read these 15 articles We've combed through hundreds of Harvard Business Review articles and selected the most important ones to help your company persevere through economic challenges and continue to grow while your competitors stumble This book will inspire you to Harness your resources to pull through a pandemic Learn the right lessons from previous recessions Minimize pain while cutting costs and managing risk Foster a healthy culture during anxious times Make smart moves to protect your own job Seize the opportunity to innovate and reinvent your business This collection of articles includes Seize Advantage in a Downturn by David Rhodes and Daniel Stelter How to Survive a Recession and Thrive Afterward A Research Roundup by Walter Frick How to Bounce Back from Adversity by Joshua D Margolis and Paul G Stoltz Rohm and Haas's Former CEO on Pulling off a Sweet Deal in a Down Market by Raj Gupta How to Be a Good Boss in a Bad Economy by Robert I Sutton Layoffs That Don't Break Your Company by Sandra J Sucher and Shalene Gupta Getting Reorgs Right by Stephen Heidari Robinson and Suzanne Heywood Reigniting Growth by Chris Zook and James Allen Reinvent Your Business Model Before It's Too Late by Paul Nunes and Tim Breene How to Protect Your Job in a Recession by Janet Banks and Diane Coutu Learning from the Future by J Peter Scoblic 5 Ways to Stimulate Cash Flow in a Downturn by Eddie Yoon and Christopher Lochhead The Case for M Include Your

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HBR Guide to Managing Up and Across Harvard Business Review, 2013-01-15. ARE YOUR WORKING RELATIONSHIPS WORKING AGAINST YOU? To achieve your goals and get ahead, you need to rally people behind you and your ideas. But how do you do that when you lack formal authority? Or when you have a boss who gets in your way? Or when you're juggling others' needs at the expense of your own? By managing up, down, and across the organization, your success depends on it. Whether you're a young professional or an experienced leader, *The HBR Guide to Managing Up and Across* will help you advance your agenda and your career with smarter networking. Build relationships that bring targets and deadlines within reach. Persuade decision makers to champion your initiatives. Collaborate more effectively with colleagues. Deal with new, challenging, or incompetent bosses. Navigate office politics.

Red Ocean Traps (Harvard Business Review Classics) W. Chan Kim, Renée A. Mauborgne, 2017-05-30. As established markets become less profitable, companies increasingly need to find ways to create and capture new markets. Despite much investment and commitment, most firms struggle to do this. What exactly is getting in their way? World-renowned professors W. Chan Kim and Renée Mauborgne, the authors of the best-selling book *Blue Ocean Strategy*, have spent over a decade exploring that question. They have seen that the trouble lies in managers' mental models, ingrained assumptions, and theories about the way the world works. Though these models may work perfectly well in mature markets, they undermine executives' attempts to discover uncontested new spaces with ample potential—blue oceans—and keep companies firmly anchored in existing spaces where competition is bloody red oceans. In this bound version of their bestselling Harvard Business Review classic article, they describe how to break free of these red ocean traps. To do that, managers need to:

1. Focus on attracting new customers, not pleasing current customers.
2. Worry less about segmentation and more about what different segments have in common.
3. Understand that market creation

is not synonymous with either technological innovation or creative destruction and 3 Stop focusing on premium versus low cost strategies The Harvard Business Review Classics series offers you the opportunity to make seminal Harvard Business Review articles a part of your permanent management library Each highly readable volume contains a groundbreaking idea that continues to shape best practices and inspire countless managers around the world and will have a direct impact on you today and for years to come *How Will You Measure Your Life? (Harvard Business Review Classics)* Clayton M. Christensen,2017-01-17 In the spring of 2010 Harvard Business School s graduating class asked HBS professor Clay Christensen to address them but not on how to apply his principles and thinking to their post HBS careers The students wanted to know how to apply his wisdom to their personal lives He shared with them a set of guidelines that have helped him find meaning in his own life which led to this now classic article Although Christensen s thinking is rooted in his deep religious faith these are strategies anyone can use Since 1922 Harvard Business Review has been a leading source of breakthrough ideas in management practice The Harvard Business Review Classics series now offers you the opportunity to make these seminal pieces a part of your permanent management library Each highly readable volume contains a groundbreaking idea that continues to shape best practices and inspire countless managers around the world *Reskilling and Upskilling: The Insights You Need from Harvard Business Review* Harvard Business Review,Peter Cappelli,Ginni Rometty,Boris Groysberg,Raffaella Sadun,2025-03-04 Reskilling is the new imperative in the war for talent As the pace of technological change accelerates the demand for new skills is increasing And as technologies like AI take on new tasks and jobs smart organizations aren t waiting for their new workforces to appear They are investing in reskilling the workers They re adopting a skills based approach to hiring and developing talent And they re leveraging digital learning tech to upskill their employees dynamically and efficiently What new approaches should your organization be taking to build the workforce you need now and tomorrow Reskilling and Upskilling The Insights You Need from Harvard Business Review brings you today s most essential thinking on rebuilding and retraining your workforce It explains how to launch the right skilling initiatives how to measure their impact and how to prepare your company to compete in the new skills economy Business is changing Will you adapt or be left behind Get up to speed and deepen your understanding of the topics that are shaping your company s future with the Insights You Need from Harvard Business Review series Featuring HBR s smartest thinking on fast moving issues blockchain cybersecurity AI and more each book provides the foundational introduction and practical case studies your organization needs to compete today and collects the best research interviews and analysis to get it ready for tomorrow You can t afford to ignore how these issues will transform the landscape of business and society The Insights You Need series will help you grasp these critical ideas and prepare you and your company for the future

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