

# THE 21 IRREFUTABLE LAWS OF LEADERSHIP

by John Maxwell

## The Law of the Lid

"The higher you want to climb, the more you need leadership. The greater the impact you want to make, the greater your influence needs to be."

## The Law of Process

"Becoming a leader is a lot like investing successfully in the stock market. If your hope is to make a fortune in a day, you're not going to be successful."

## The Law of Addition

"When you try to be top dog, you don't create loyalty. If you can't give credit (and take blame), you will drown in your inability to inspire."  
Jim Sinegal

## The Law of Respect

"One measure of leadership is the caliber of people who choose to follow you."  
• Dennis A. Peer

## The Law of Magnetism

"Who you are is not determined by what you want. It's determined by who you are."  
who you surround yourself with is a mirror to who you are.

## The Law of Influence

"Leadership is influence—nothing more, nothing less."  
Character, Relationships, Knowledge, Intuition, Experience, Past Success, Ability

## The Law of Navigation

"A leader is one who sees more than others see, who sees farther than others see, and who sees before others do."  
Leroy Eims

## The Law of Solid Ground

"To build trust, a leader must exhibit competence, connection, and character."

## The Law of Intuition

"A leader has to read the situation and know instinctively what play to call."

## The Law of Connection

"The stronger the relationship and connection between individuals, the more likely the follower will want to help the leader."  
Followers won't move into action if they don't feel emotionally connected to their leader.

# 21 Irrefutable Laws Of Leadership

**Lingjun Ying**



## **21 Irrefutable Laws Of Leadership:**

*The 21 Irrefutable Laws of Leadership* John C. Maxwell, 2007-09-16 What would happen if a leadership expert were willing to distill everything he's learned in his 30 years of experience into a handful of life-changing principles just for you? It would change your life. Internationally recognized leadership expert and bestselling author John C. Maxwell wrote his million-seller *The 21 Laws of Leadership* over ten years ago. Now this expanded and updated edition of one of the most trusted and referenced leadership books features revised content that is fundamental to any leader. Maxwell provides new learnings that makes his original bestseller bigger and better including Sharpening and updating every Law of Leadership. Seventeen new leadership stories. Two new Laws of Leadership. New evaluation tool revealing your leadership strengths and weaknesses. New application exercises in every chapter that help you grow. *The 21 Irrefutable Laws of Leadership* features insights learned from Maxwell's 30-plus years of leadership successes and mistakes with observations from the worlds of business, politics, sports, religion, and military conflict. The result is a revealing study of leadership delivered as only a communicator like Maxwell can. Follow these laws of leadership and people will follow you. **The 21 Irrefutable Laws of Leadership** John C. Maxwell, 2007-08-21 02 *The 21 Irrefutable Laws of Leadership Workbook* John C. Maxwell, 2007-09-16 Required reading for both developing and experienced leaders, this one-of-a-kind workbook companion to a leadership classic outlines the core leadership principles that will make you more effective, more influential, and more successful wherever you are in your career. If you've never read *The 21 Irrefutable Laws of Leadership*, you've been missing out on one of the best-selling leadership books of all time. In this companion workbook, leadership expert John C. Maxwell shares powerful insights gleaned from his forty-plus years of leadership success. Maxwell helps you take your leadership skills to the next level. Discover life-changing principles of influence, empowerment, intuition, and legacy. Observe your own career and evaluate yourself using an evaluation tool that reveals your leadership strengths and weaknesses. Learn from stories and observations from the worlds of business, politics, sports, the military, and non-profit organizations so you can transform as a leader. Each of the twenty-one lessons contains the following sections: Definition of the Law, Understand the law and how it operates, Case Studies, Explore three primary cases, some positive, some negative that reveal and illustrate the law, Leadership Insight and Reflection, Draw important personal conclusions about the impact of this law on your life, Taking Action, Assess yourself in this law and develop specific action steps to grow or make important changes, Group Discussion Questions, Explore the core issues and share your insights through a guided discussion with your group. This workbook isn't designed to be merely a theoretical exercise. It's meant to help you become a better leader. And while you can easily go through this study on your own, there's nothing more transformational than learning with other like-minded people. So gather a group of any size and see what happens as you help each other become the kind of leaders that people want to follow. *The 21 Irrefutable Laws of Leadership Workbook* John C. Maxwell, 2002 What would happen if a top expert with more than thirty years of leadership experience were willing to

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