

# Different Skills Important For Managers For Negotiation

Communication



Adaptability



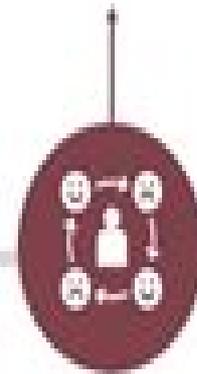
Decision-Making

Adaptability



Negotiation Planning

Emotional Intelligence



Assertiveness



# Negotiation Skills For Project Managers

**Vijay K. Verma, Project Management  
Institute**



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