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HBR Guide to

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Hbr Guide To Building Your Business Case By Raymond Sheen

Harvard Business Review



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HBR Guide to Building Your Business Case Raymond Sheen,Amy Gallo,2015 You ve got a great idea that will increase revenue or productivity but how do you get approval to make it happen By building a business case that clearly shows its value Maybe you struggle to win support for projects because you re not sure what kind of data your stakeholders will trust or naysayers always seem to shoot your ideas down at the last minute Or perhaps you re intimidated by analysis and number crunching so you just take a stab at estimating costs and benefits with little confidence in your accuracy To get any idea off the ground at your company you ll have to make a strong case for it This guide gives you the tools to do that

HBR Guide to Building Your Business Case Raymond Sheen,Amy Gallo (Business writer),2013 [HBR Guides to Building Your Strategic Skills Collection \(3 Books\)](#) Harvard Business Review,2020-08-04 If you aren t working with a strategy you re wasting your time Strategy isn t just a set of plans handed down from the C suite To grow as a leader you need to understand your company s strategy and align your thinking projects and team with organizational goals and vision Master these abilities with the HBR Guides to Building Your Strategic Skills Collection This three book set which includes the HBR Guide to Thinking Strategically the HBR Guide to Managing Strategic Initiatives and the HBR Guide to Setting Your Strategy will help you change the way you think about your work manage your most important priorities and craft a strategy for long term growth You ll learn how to Understand what strategy is and what it isn t Define a clear strategy whether you re in a start up or in an established business Manage a portfolio of strategic projects Embed strategic thinking into your daily tasks and decision making Align your team around key objectives Let go of work that doesn t add value Communicate strategy throughout your organization Arm yourself with the advice you need to succeed on the job with the most trusted brand in business Packed with how to essentials from leading experts the HBR Guides provide smart answers to your most pressing work challenges **HBR Guide to Building Your Business Case (HBR Guide Series)** ,2015-07-07 [Harvard Business Review Guides Ultimate Boxed Set \(16 Books\)](#) Harvard Business Review,Nancy Duarte,Bryan A. Garner,Mary Shapiro,Jeff Weiss,2019-02-26 How to guides to your most pressing work challenges This 16 volume specially priced boxed set makes a perfect gift for aspiring leaders looking for trusted advice on such diverse topics as data analytics negotiating business writing and coaching This set includes Persuasive Presentations Better Business Writing Finance Basics Data Analytics Building Your Business Case Making Every Meeting Matter Project Management Emotional Intelligence Getting the Right Work Done Negotiating Leading Teams Coaching Employees Performance Management Delivering Effective Feedback Dealing with Conflict Managing Up and Across Arm yourself with the advice you need to succeed on the job with the most trusted brand in business Packed with how to essentials from leading experts the HBR Guides provide smart answers to your most pressing work challenges **HBR Guide to Managing Strategic Initiatives** Harvard Business Review,2020-02-11 This big initiative could make or break this fiscal year or your career Managing a successful strategic initiative may be the

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Harvard Business Review Manager's Handbook Harvard Business Review,2016-12-13 The one primer you need to develop your managerial and leadership skills Whether you re a new manager or looking to have more influence in your current management role the challenges you face come in all shapes and sizes a direct report s anxious questions your boss s last minute assignment of an important presentation or a blank business case staring you in the face To reach your full potential in these situations you need to

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Project Management (HBR Guide Series) Harvard Business Review,2013-01-08 MEET YOUR GOALS ON TIME AND ON BUDGET How do you rein in the scope of your project when you ve got a group of demanding stakeholders breathing down your neck And map out a schedule everyone can stick to And motivate team members who have competing demands on their time and attention Whether you re managing your first project or just tired of improvising this guide will give you the tools and confidence you need to define smart goals meet them and capture lessons learned so future projects go even more smoothly The HBR Guide to Project Management will help you Build a strong focused team Break major objectives into manageable tasks Create a schedule that keeps all the moving parts under control Monitor progress toward your goals Manage stakeholders expectations Wrap up your project and gauge its success

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HBR Guide to High-Performing Teams Harvard Business Review,2025-07-01 Lead teams that make a greater impact Creating more value for your organization means building and leading teams in ways that maximize the skills perspectives and talents of individuals But achieving exceptional results

consistently involves more than making good hires and investing in the best tools You must establish a solid and shared understanding of your team s goals and purpose You must communicate frequently and effectively proactively addressing issues before misunderstandings can spiral into destructive conflict You must create an environment where trust and genuine relationships and creativity can flourish Cultivating an environment where everyone s contributions are seen and valued will enable your people to more nimbly adapt to changes and challenges to help your business succeed The HBR Guide to High Performing Teams provides the practical tips research stories and advice you need to make the most of diverse perspectives and skills anticipate and adapt obstacles and translate strategy into actionable goals You ll learn how to Establish clear goals and roles Balance skills and personalities Anticipate roadblocks and opportunities Communicate openly and effectively Make meeting time productive and efficient Build trust and psychological safety Surface and address issues Achieve more together Arm yourself with the advice you need to succeed on the job with the most trusted brand in business Packed with how to essentials from leading experts the HBR Guides provide smart answers to your most pressing work challenges *HBR Guide to Making Every Meeting Matter (HBR Guide Series)* Harvard Business Review, 2016-11-15 Make every minute count Your calendar is full and yet your meetings don t always seem to advance your work Problems often arise with unrealistic or vague agendas off track conversations tuned out participants who don t know why they re there and follow up notes that no one reads or acts on Meetings can feel like a waste of time But when you invest a little energy in preparing yourself and your participants you ll stay focused solve problems gain consensus and leave each meeting ready to take action With input from over 20 experts combined with useful checklists sample agendas and follow up memos the HBR Guide to Making Every Meeting Matter will teach you how to Set and communicate your meeting s purpose Invite the right people Prepare an achievable agenda Moderate a lively conversation Regain control of a wayward meeting Ensure follow through without babysitting or haranguing Arm yourself with the advice you need to succeed on the job from a source you trust Packed with how to essentials from leading experts the HBR Guides provide smart answers to your most pressing work challenges

Adopting the Melody of Phrase: An Psychological Symphony within **Hbr Guide To Building Your Business Case By Raymond Sheen**

In a global used by monitors and the ceaseless chatter of quick conversation, the melodic elegance and psychological symphony created by the published term usually fade into the back ground, eclipsed by the constant sound and interruptions that permeate our lives. But, nestled within the pages of **Hbr Guide To Building Your Business Case By Raymond Sheen** a marvelous literary treasure brimming with fresh feelings, lies an immersive symphony waiting to be embraced. Constructed by a wonderful musician of language, that captivating masterpiece conducts readers on a psychological trip, skillfully unraveling the concealed melodies and profound impact resonating within each carefully constructed phrase. Within the depths with this touching analysis, we shall discover the book is central harmonies, analyze their enthralling publishing fashion, and submit ourselves to the profound resonance that echoes in the depths of readers souls.

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