
CAPSIM Quiz Questions with All Correct Answers

What to review before making marketing decisions - Answer-Market segment pages in the report (5-6)

Every dollar above price range will result in: - Answer-10% loss of demand

Scheduling based on 1st shift capacity - Answer-You can schedule up to 2x the 1st shift capacity - 2nd shift workers are paid time and a half

Contribution margin needed for profitability - Answer-30% or higher for a nice profit, 20% or higher to make sure you are not losing money

When to add capacity/automation - Answer-When your 2nd shift percentage is very high, you will need more capacity/automation to keep up with demand - they are added after a year

Products are invented and revised by which department?

- Marketing
- Production
- Research and Development
- Finance - Answer-Research and Development

What is the industry newsletter called?

- Foundation FastTrack
- Foundation Quarterly
- Foundation Formula - Answer-Foundation FastTrack

Which of these investments is not a function of the Production department?

- Increasing Automation
- Wage Increases
- Creating new production lines - Answer-Wage Increases

What are your company's options for raising money?

- Borrowing Long-term debt
- Borrowing Short-term debt
- Issuing Stock
- A and C only
- A, B and C - Answer-A, B and C

Capsim Answers Quiz

J Dewey



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