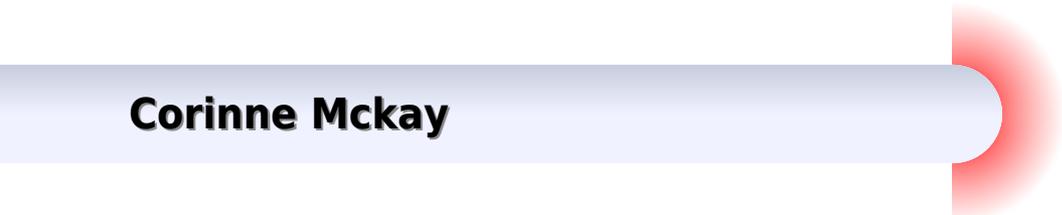


HOW TO BECOME A **FREELANCE** TRANSLATOR



How To Succeed As A Freelance Translator Its

Corinne Mckay



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How to Succeed as a Freelance Translator Corinne McKay, 2011 The original how to guide for people who want to launch and run a successful freelance translation business With over 4 000 copies in print the first edition of How to Succeed as a Freelance translator has become a widely cited reference for the translation industry The fully revised second edition includes 200 pages of practical tips on writing a translation targeted resume and cover letter preparing a marketing plan setting up a functional home office finding and keeping well paying clients and more New in this edition separate sections on marketing to agencies and direct clients a new chapter focusing on your first year as a freelance translator and a new chapter on online networking and social media Plus a preview of the author s next book Thoughts on Translation

Thoughts on Translation Corinne McKay, 2013-01-01 Corinne McKay s blog Thoughts on Translation is one of the web s liveliest gathering places for freelance translators now available in book format Wondering whether to charge by the word or by the hour How to receive payments from clients in foreign countries How to write a translation targeted resume It s all in here in chunks that take just a few minutes to read Corinne McKay is also the author of How to Succeed as a Freelance Translator the original career how to guide for freelance translators with over 5 000 copies in print Her practical down to earth tips are based on her own experience launching and running a successful freelance translation business after a first career as a high school teacher

Differentiation: Key to Success for Freelance Translators Ron McCoy, 2020-06-07

Effective differentiation may be the single most important factor aside from language skills in determining the success of your career as a professional translator It s a strong statement to be sure You might be skeptical of its truth and that s fair at this stage Still in this course I will provide you with some things to consider that will lead you in the direction of realizing the immense power of the principle of differentiation It s something every professional marketer already knows about You as a professional freelance translator can use it to your advantage too If you stick with the course I ll provide you with a framework that will allow you to determine the best differentiation strategy for you as a freelance translator No one can do this entirely for you but I can help guide your thinking so you can draw your own conclusions and ultimately reach some important decisions You can also use this framework throughout your career since changes in the marketplace may necessitate adjustments along the way The title of the first lesson Differentiate or Die may be hyperbole to an extent although it s only somewhat so Translators who do not successfully differentiate themselves and their services in the marketplace are likely to struggle As a result they might eventually conclude that the field of language services is not for them What a shame There is a virtual sea of translators living around the world and working in the language services industry or aspiring to They often promote themselves as native speakers talented having a passion for language and in the process do virtually nothing to separate themselves from other translators in the field What translators are not these things Professional translators are highly skilled with language Their services are in demand They re typically exceptionally

intelligent Most are also awful at marketing and lack awareness of the fundamentally essential principle of differentiation They take marketing advice from other translators What Would a professional marketer look to another marketer for translation services It s unlikely And if they did they d surely be disappointed When results don t come they re encouraged with glib hollow statements like be persistent and it takes time Persistence and patience may be good personal attributes but persistently and patiently doing ineffective things and potentially even stupid things isn t a path to advance one s professional prospects Sadly what holds many professional translators back in their profession has nothing to do with their ability to perform their core skill of professional translation work

How to Succeed as a Freelance Translator, Third Edition Corinne McKay,2015-12-11 The original how to guide for people who want to launch and run a successful freelance translation business fully revised and updated With over 10 000 copies in print *How to Succeed as a Freelance Translator* has become a go to reference for beginning and experienced translators alike The fully revised third edition includes nearly 250 pages of practical tips on writing a translation targeted resume and cover letter preparing a marketing plan marketing your services to agencies and direct client avoiding common pitfalls and more New in this edition an all new technology chapter by translation technology expert Jost Zetzsche and more detailed information on ways to market to direct clients

Finding and Marketing to Translation Agencies Corinne Mckay,2017-10-12 Translation agencies are the backbone of many freelance translators businesses A good agency can offer you a steady flow of projects allowing you to translate while the agency handles the non translation work But especially in the rapidly changing landscape of the translation industry you need to know how to find and market to translation agencies and how to work effectively with them *Finding and Marketing to Translation Agencies* walks you through the process of identifying agencies that are worth applying to making contact following up tracking your marketing efforts and negotiating rates and payment terms The book includes a bonus chapter answering real life questions submitted by readers of the author s blog

Translating Dreams Into Dollars Cynthia Penovi,2023-09-16 Turn your passion for languages into a thriving freelance career with this empowering guide from translation expert Cynthia Penovi In *Translating Dreams into Dollars The Guide to Success as a Freelance Translator in the US* the seasoned co owner of Argentum Translations maps out the exact steps aspiring translators need to establish a profitable business doing what they love From building essential skills to securing clients and completing jobs this book is the blueprint for launching a flexible location independent translation venture Cynthia emphasizes the business savvy required to thrive in the digital age providing practical advice on becoming a translator getting established finding clients marketing setting rates and more Whether you desire to work from home or live abroad this indispensable guide outlines how to craft a rewarding freelance lifestyle Gain exclusive insights on The booming translation industry in the U S and the wealth of opportunities for qualified translators Building the essential skills education and toolkit to establish yourself as an in demand language services professional Step by step guidance on creating a successful freelance translation career from the ground

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freelance translator How to make money as a successful freelance translator And much more HowExpert publishes quick
how to guides on all topics from A to Z by everyday experts *Freelance Translator Success and Psychological Skill* David
Peter Atkinson,2012 This thesis is an investigation of freelance translators from the perspective of both Translation Studies
and Industrial Organisational I O Psychology In it we look at descriptive and inferential statistics from two samples one of 43
participants based in New Zealand and the second of 92 participants based in various countries We also conducted ten
interviews in which participants explain their own experiences in detail Purpose The purpose is primarily to further
understand the working lives of freelance translators and secondly to understand how our theory of psychological skill
relates to freelancers success in their work both in objective and subjective terms Psychological skill is made up of
evaluations of participant self efficacy locus of control and attributions of both negative and positive events all of which
demonstrate adaptive skill in dealing with professional challenges We propose that psychological skill is an important link in
the model of the relationship between job ability and motivation job constraints and subsequent job performance in
translation The whole project is nested within further work in the field of translator competence combined with aspects of I O

Psychology We also aim to provide a quantitative descriptive snapshot of the translation industry both in New Zealand and overseas Findings We found that various key measures of professional success e.g. income, job satisfaction, number of jobs per week were positively correlated with key components of psychological skill Furthermore we were able to utilize ordinal regression models containing a combination of work related and psychological skill variables to predict both translators income and job satisfaction The descriptive statistics and interview data revealed much of interest about translators work profiles Originality and value This is to the best of our knowledge the first research project to approach the study the career profiles of freelance translators from a methodologically rigorous quantitative perspective combining numerical results with rich interview data Its value is in terms of both description of translation as a career and as an industry and in terms of possible training and education for both new and future translators Using methodology from I/O Psychology also contributes an understanding of translator competence complementing and building on existing competence models Keywords Freelance translators Translation Studies Industrial Organisational Psychology translation industry competence career success psychological skill

[Confessions of a Freelance Translator](#) Dr Gary Smith, 2016-05-06 Packed with useful advice on how to organise and leverage your freelance work and life to the full avoiding potential pitfalls This book deals with both the business and professional sides of translation including visibility organisation of work and how to improve the quality of services you give to your clients guiding them through the translation process to meet their needs and much more For translators starting out or those who wish to make the leap to a more professional level of work and client base Welcome to one of the best jobs in the world

Getting Started as a Freelance Interpreter Corinne McKay, 2025-05

How to Become a Translator Howexpert Press, 2016-08-22 If you want to know how to become a translator then get this guide now In this step by step guide you will discover tips tricks and secrets on how to succeed as a translator How to become a successful translator without any experience and money starting out How to form your freelance translating rates How to plan your translator work How to translate well so the audience understands and connects with you How to deal with clients the right way How to get testimonials so you can make even more money as a freelance translator How to make money as a successful freelance translator And much more Click Buy Now to get it now

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great living in ways that were unimaginable just 10 15 years ago You can get paid to translate documents for the clients you choose during the hours you choose and wearing the clothes that you choose Unfortunately many translators will miss this opportunity because freelance translation means an entire new process that no course or school teaches Do you know where to find clients How do you discern the useful clients from the wastes of time How can you make sure they pick you as a translator How will you get paid and get paid in time How can you avoid working for a pittance You ve learned your language and this book concentrates on everything else It walks you through the process of becoming a successful freelance translator from preparation to being chosen to the translation process to getting paid and even to expansion if you want to see how far you can take your translation business

The a to Z of Freelance Translation Nicole Y. Adams,2015-07

Secrets of Six-Figure Translators Oana Sofronov,2019-08-09 This book contains interactive exercises and self assessment tools to help you reach your potential Who is the author Oana Maria Sofronov is a sworn English Romanian translator interpreter mentor and successful entrepreneur based in London UK Who are you You want to pursue a career in translation You are an experienced translator looking for ideas on how to find more translation clients This book is packed with practical advice which will help you to Write a professional CV Contact translation agencies Find more clients Set your goals Write a marketing plan Become more confident Track your success

Marketing Tips for Translators Tess Whitty,2017-04-05 Wonder how other freelance translators market their businesses Effective marketing of yourself of your business can help you reach the next level of success The ideas and tools explored in this book have produced positive results for translators at every stage in the game and they will for you too Each section of this book is adapted from a podcast interview with an established translator or other professional I started my website and podcast Marketing Tips for Translators to connect with and share information the international translation community We have many issues and concerns in common and the podcast is a meeting ground of sorts for those of us who spend a lot of time alone working on documents The chapters in this book will help you discover the inspiration you need to market your translation services in an efficient way as well as fresh ideas about productivity and tools for organizing your time and workday We ll also cover proven methods and systems for marketing to your ideal potential clients and strategies for maintaining a continuous marketing plan for finding new clients keeping your existing clients and getting the word out about your translation services We ll show you how to get clients to find you instead of you trying to find them

How to Be a Successful Freelance Translator Robert Gebhardt,2014-04-15

Freelance translation is fast growing to be one of the best opportunities for people who wish to work from home A combination of an economic downturn resulting in a difficulty in finding new jobs near universal access to the Internet and the ever increasing globalization of businesses and organizations leads to a perfect storm of opportunity for those who speak more than one language According to Commonsense Advisory a consulting firm the translation interpreting and localization industry has revenues of 37 billion per year and it continues to grow Translators can now earn a great living in ways that

were unimaginable just 10 15 years ago You can get paid to translate documents for the clients you choose during the hours you choose and wearing the clothes that you choose Unfortunately many translators will miss this opportunity because freelance translation means an entire new process that no course or school teaches Do you know where to find clients How do you discern the useful clients from the wastes of time How can you make sure they pick you as a translator How will you get paid and get paid in time How can you avoid working for a pittance You ve learned your language and this book concentrates on everything else It walks you through the process of becoming a successful freelance translator from preparation to being chosen to the translation process to getting paid and even to expansion if you want to see how far you can take your translation business PRAISE FOR BOOK Really great information in this book Especially since most of it can be applied to other freelance categories such as proofreading Marley Gibson Bestselling Author and Freelance Editor This book is an absolute must for every new freelancer Wish I had had it when I started Beatrix Osterkamp English German Translator and Transcriptionist Owner of Osterkamp Sprach b roservice HOW TO BE A SUCCESSFUL FREELANCE TRANSLATOR is 28 000 words long ABOUT THE AUTHOR Robert Gebhardt has been translating ever since high school although he started making a job out of it in 2007 Since then he has lived in the US Atlanta and Portland Switzerland Italy and is currently in Taiwan Publications Six Flags and Nukes A look into the six party talks The Current Spring 2006 U C Davis International Affairs Journal Regular columnist Spring 2006 Books Bringing Sexy Back to Economics and Bringing Happy Back to Economics published as Ocean Gebhardt Robert Gebhardt specializes in Italian English and English Italian translations He is available for Business and Commercial documents Marketing material Technical documents Legal documents Websites Literature For more information <http://about.me/RobertGebhardt> *The Entrepreneurial Linguist* Judy A. Jenner, Dagmar V. Jenner, 2010 Any linguist can become an entrepreneurial linguist work with direct clients and make a good living while maintaining a healthy work life balance This book by longtime translating twins Judy and Dagmar Jenner will teach you how to start your entrepreneurial linguist journey Written in a purposely non academic style *The Entrepreneurial Linguist The Business School Approach to Freelance Translation* will show you how to market your services to direct clients build and nurture relationships grow your client base in a structured way use web 2 0 to promote your services and much more This book is intended for both beginning and established translators and interpreters around the world *The Prosperous Translator* Chris Durban, 2010 A compilation of business advice columns for translators and interpreters published under the names Fire Ant Worker Bee in online Translation Journal Pithy tips and insights [Starting Up as a Freelance Translator](#) Institute of Translation and Interpreting, 198?

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