

# FINANCIAL FORECASTING TECHNIQUES

**FINANCIAL FORECASTING** refers to foreseeing future trends to estimate future aspects of a business, around which strategies and business decisions are formulated and planned.

## QUANTITATIVE FIN. FORECASTING

In the quantitative methods, the forecasters use past observations to generate forecasts.

Some of the quantitative methods are:

- ❖ Casual Methods
- ❖ Simple Linear and Multiple Regression
- ❖ Days Sales Technique
- ❖ Percentage of Sales Technique
- ❖ Time-series methods
- ❖ Financial Statements
- ❖ Projected Cash Flow and Fund Flow Stat
- ❖ Projected Income Stat. & Balance Sheet

## QUALITATIVE FIN. FORECASTING

The qualitative methods use the non-quantifiable or non-measurable data for forecasting purpose.

Some of the qualitative methods are:

- ❖ Executive Opinions
- ❖ Market research
- ❖ Delphi method
- ❖ Reference Class Forecasting
- ❖ Scenario Writing
- ❖ Sales Force Polling

# Advanced Techniques For Forecasting Financial Statements

**Morton Glantz, Johnathan Mun**



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web for example in settings practitioners will notice when children have fallen over they will notice that children have run out of glue they will observe and monitor what needs doing as children tidy up these informal observations are vital to the smooth running of the setting

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web two toddlers named emma and kristy both 2 5 years old were playing with baby dolls kristy sat the doll in her lap and grabbed a book and pretended as though she was reading to the doll while emma was rocking and singing to her doll

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web may 23 2016 2873 the male child w was observed four times over the course of two weeks totaling four hours he was placed in a classroom designated for 2 year olds along with about 12 other children staffed by two full time teachers and a part time teacher the classroom was a very loud and over decorated environment

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web to name just a few examples an educator might use his her observations and analysis to plan an individual intervention with a specific child to make decisions about how best to share observational data with a parent to adjust the furniture in the classroom or to plan the curriculum for the coming week how do early childhood educators observe

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web feb 28 2020 the observation was over and i walked the toddler back to class to play with her friends she ran ahead of me into the room during the observation i always asked if the toddler could do something without me demonstrating with p she could do most of the things with just an audio prop but with l i had to demonstrate every single action i asked

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have to do it like this he jumped again you look at the puddle and jump on it

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web sharing observations with families for example you might share how a toddler moved a toy shopping cart back and forth until she figured out how to squeeze it behind a table and you might highlight how the child was learning about space and size

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web child observation form use this form in step 1 and throughout the five steps to write detailed observations of each child date october 11 child haley mcintire time 9 20 a m 9 30 a m other children and adults present observer child s age mr greene

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