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Bruce Brammall, 2015-01-28 Structure your mortgage for a more secure more profitable property investment Mortgages Made Easy is the definitive guide to getting the optimal mortgage for your home or investment property purchase Bestselling author mortgage broker and financial advisor Bruce Brammall aka Debt Man walks you through the process in his trademark style giving you all the information you need to buy a property and finance it right Success in real estate is as much about having the right debt structure as it is about buying quality property and this book shows you how to build the financial fortification that is critical to your long term security You ll learn how to set yourself up for success before you even begin to house hunt and how to approach investment properties differently from your own home purchase Brammall guides you step by step through the loan and purchase equipping you with the knowledge you need to make your property work in your favor Property and debt are inseparable in the beginning but what most people don t know is that accruing debt correctly plays a crucial role in the financial success of the property This book explains it all with practical advice and guidance throughout the process Learn why debt is necessary and property is so popular Navigate the big choices that buying property entails Discover the critical differences between homes and investment properties Get mortgage ready and examine loan structure options Given his qualifications Brammall intrinsically understands the point where property debt and investment intersect as well as their broader role in your wealth creation plans Your home is your castle and a major part of your future security it s important to set it up right For savvy advice from an expert perspective Mortgages Made Easy is the property buyer s mortgage manual

Successful Presentations for Dummies Malcolm L. Kushner, 1996 This fun and humorous guide outlines proven techniques and strategies for dealing with and influencing people and giving presentations all presented in a light friendly tone Kushner explores the actual preparation for a presentation including research knowledge of the audience and dealing with audience reactions both positive and negative

Cartoons *Real Estate Agent Diploma - City of London College of Economics - 3 months - 100% online / self-paced* City of London College of Economics, Overview Do you want to make 100 000 per year In any marketplace a real estate agent has the opportunity to create hundreds of thousands of dollars in income An agent s income is especially significant when viewed against the capital investment required by the business Most agents need as little as 2 000 to start up their practices Compare that to any other business and you ll find that most involve sizeable investments and burdensome loans to buy equipment lease space create marketing pieces develop business strategies and hire employees all to achieve what is usually a smaller net profit than what a real estate agent can achieve in the first few

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The Champion Real Estate Team: A Proven Plan for Executing High Performance and Increasing Profits Dirk Zeller, 2007-10-11 The Champion Real Estate Team is a guide for the veteran real estate agent who wants to achieve both high performance and life fulfilling satisfaction Zeller explains the four core management systems that are vital to the development of a top notch real estate team activity time personnel and business and delivers guidance in creating a hierarchy that allows for greater leverage of all income producing activities

Property Management For Dummies Griswold, 2001-04-15 You ll need to wear many hats in the business of property management advertiser promoter in seeking tenants host in showing your property handyman in keeping up with and arranging repairs bookkeeper in maintaining records and even counselor in dealing with tenants and their problems But Property Management For Dummies will help you maintain your sense of humor and your sanity as you deal with these challenges and more You may become an unintentional property owner someone who inherited a house from a relative and didn t want it to sit idle or someone who transferred to a job in another city and decided to rent your home rather than sell it or you may have entered the world of property ownership intentionally Either way real estate offers one of the best opportunities to develop a steady stream of residual income Property Management For Dummies is organized by specific topic areas so you can easily and quickly scan a topic that interests you or you can troubleshoot the source of your latest major headache You ll discover how to Evaluate your skills and personality to see whether you have what it takes to be a landlord Keep your units occupied with paying tenants who don t destroy your property Move in your new tenants and move them out and everything in between Assemble the right team of professionals to help you from employees to contractors Insure your property and understand the taxes that go with it Look for additional sources of income beyond rent

including the opportunities and pitfalls of lease options While many of life s lessons can be uncovered by trial and error property management shouldn t be one of them the mistakes are too costly and the legal ramifications too severe In this book you ll find proven strategies to make rental property ownership and management not only profitable but pleasant as well

Success Magazine ,1905 **Getting Your Book Published For Dummies** Sarah Parsons Zackheim,Adrian

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tactics for navigating the world of bankruptcy **Personal Bankruptcy For Dummies** gives you the ammunition and information you need to intelligently and confidently choose your own best path and get back on your feet again

Etiquette For Dummies Sue Fox, 1999-11-24 Explains how to behave with courtesy and consideration in the modern world and offers tips and suggestions on how to deal with a variety of situations

Resumes For Dummies Joyce Lain Kennedy, 2000-05-15 Dummies keep getting smarter That's why we've updated **Resumes For Dummies 3rd Edition** to keep you one step ahead for the 21st century Starting with all the tips and tricks you'll need to showcase your skills and abilities on paper this edition also takes you into the world of the cyber resume Recent grads and veteran workers alike can benefit from the strategies worksheets and sage advice from author and nationally recognized careers expert Joyce Lain Kennedy Whether you're sending online or off you'll find out how to create resumes that dazzle with a strong first impression and leave a lasting impact with potential employers From choosing the right resume style to putting the right spin on employment gaps lack of experience or frequent job hopping **Resumes For Dummies 3rd Edition** brings you up to speed with everything you need for finding the right job in today's market

Feng Shui Your Workspace For Dummies Holly Ziegler, Jennifer Lawler, 2003-06-27 Feng Shui is the ancient Chinese art of arranging physical space to maximize positive energy Whether you're a novice or knowledgeable about Feng Shui a powerful CEO or an assistant this guide will help you tap the power of Feng Shui in your workplace to boost your productivity and performance **Feng Shui Your Workplace For Dummies** will help you work more effectively with dozens of simple fixes and tweaks to enhance energy increase harmony relieve tension and promote career achievement You'll get an overview of Feng Shui terminology and principles and discover how to Deal with any type of workplace including a cramped cubicle open concept office traditional office or a makeshift home setup Choose and arrange furniture to bring more energy and flow to your workspace Deal with improper lighting glass doors and walls Reduce clutter Use light flowers and sound to create harmony Make the most of color and texture including dressing for success Use Feng Shui in your interactions with others for harmonious relationships with colleagues Build a business the Feng Shui way Written by Holly Zeigler a Feng Shui devotee and consultant for commercial and residential architects and developers and Jennifer Lawler a master at Martial Arts and author of **Martial Arts For Dummies** and **ASVAB For Dummies** this book helps you put the time honored principles of Feng Shui to work in your workplace It even includes a workspace sketch pad to help you plan your furniture placement After all according to Feng Shui something as simple as moving the furniture in your workspace can help you move up in the workplace

Buying and Selling a Home for Canadians for Dummies Tony Ioannou, Moira Bayne, Wendy Yano, 2003-05-08 Packed with helpful real estate resources **Buying or selling this book** shows you the way home Packed with essential tips on getting the best deal this book is your ultimate reference for buying or selling your home From choosing the right real estate agent to handling home inspections and buying insurance this is your plain English guide to making your housing decisions fun and memorable whichever side of the table you're on Discover how

to Know when you re ready to buy or sell Get approved for a mortgage Price your home to sell fast Negotiate your best deal

The New Real Estate Agent's Handbook Nick Tsai, Are you a new real estate agent looking to succeed in the industry Look no further Our comprehensive guide covers everything you need to know to thrive in your first few years as a real estate agent From mastering the mindsets of highly successful agents to creating a daily routine that sets you up for success this book is packed with practical tips and strategies for building a successful career in real estate In addition to covering the fundamentals of real estate this book also includes expert advice on personal branding business planning marketing tools and apps and much more Plus you ll find a range of tips and techniques for working with clients including scripts for cold calling and handling objections as well as strategies for winning listings closing deals and optimizing open houses This book is your blueprint to success in real estate In this book you will discover How to Succeed as a New Real Estate Agent Within Your First Few Years The 6 Mindsets of Highly Successful Real Estate Agents 8 Daily Routine and Schedule of a Successful Real Estate Agent Personal Branding for Real Estate Agents 5 Rules to Become the Top Of Mind of Your Ideal Clients How To Write a Real Estate Agent Business Plan In 10 Steps 12 Best Real Estate Marketing Tools and Apps For Realtors How New Real Estate Agents Get Clients Fast The Best Real Estate Scripts that Get Appointments For Realtors 6 Tips to WIN Every Real Estate Listing Presentation 8 Most Effective Real Estate Farming Ideas and Strategies 7 Tips on How to Optimize Your Next Open House to Maximize More Listings 9 Real Estate Sales Techniques That Will Help You Close More Deals 100 Real Estate Social Media Post Ideas to Get More Leads 8 Powerful Real Estate Lead Generation Ideas for New Agents and Realtors The Best Real Estate Closing Techniques for Realtors Best Real Estate Negotiation Strategies for Realtors How to handle 12 typical seller buyer objections Real Estate Cold Calling Techniques That Work With Script And much more Don t miss out on this essential resource for new real estate agents Order your copy today and start building a successful career in real estate

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