

2ND EDITION

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A GUIDE TO UNDERSTANDING YOUR EXPERTISE



PETER BLOCK
AND 28 FLAWLESS CONSULTANTS

Flawless Consulting Second Edition Peter Block

Raffaela Di Napoli



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Consulting, Enhanced Edition Peter Block,2012-03-16 This Third Edition to Peter Block s Flawless Consulting addresses business changes and new challenges since the second edition was written ten years ago It tackles the challenges next generation consultants face including more guidance on how to ask better questions dealing with difficult clients working in an increasingly virtual world how to cope with complexities in international consulting case studies and guidelines on implementation Also included are illustrative examples and exercises to help you cement the guides offered **Peter Block**

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edition Anyone who must communicate in a professional context and who doesn't will use the lessons taught in this book for years to come Who would have thought the consultant's bible could be improved upon Count on Peter Block the consulting profession's very own revolutionary to push us to confront and struggle with the paradoxes inherent in our work Candace Thompson organization development consultant First Chicago NBD A Bank One Company Block has distilled years of experience into a wise down to earth and eminently practical guide to excellence in consulting If you are new to the practice *Flawless Consulting* will chop years off your learning cycle And even if you're an old pro Block's insights will elevate you to new levels of effectiveness *Flawless Consulting* is not simply about becoming a better consultant it is about using consulting as a path toward becoming a better person Barry Oshry president Power author of *Seeing Systems and Leading Systems*

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