

5 Steps to an Effective Content Strategy



Align your content with the customer journey. Identify what topics, needs, and questions will be addressed in your content.

Audit your existing content to determine what can be used as is, what must be updated, and what must be created from scratch.

Determine the genre and format of each content piece. Identify who will be the subject matter experts, authors, and other contributors.

Determine the objective of each piece of content and how performance will be tracked and measured.

Identify what online and offline channels will be used to get content in front of constituents, members, and donors.

Why Content Marketing Strategy Guide For Beginners

PT Brinkman



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