

2017-2018
B.Com. (I Semester) Examination
(CBCS)
Management Concepts
(CMB-152)

Paper Code -62

Maximum Marks: 60

Duration: 2:00 hours

Q.1. Attempt all questions. All questions are compulsory:

- (i) Which of the following is not the technique of control? 1x5=5
(a) Budget (b) Disciplinary action (c) Policy (d) Praise
- (ii) Management is art and _____
(a) Science (b) Economics (c) Accountancy (d) None of these
- (iii) Which element is not necessary in each objective under MBO approach?
(a) Time element (b) Measurable element
(c) Cost element (d) Human relation element
- (iv) The two factor theory of motivation was proposed by
(a) Peter F. Drucker (b) Maslows
(c) Herzberg (d) Mc-Gregor
- (v) Motivation refers to
(a) Coordinate the people (b) Guide the working people
(c) Terrorise the people (d) Inducing people to work willingly

Q.2. Answer all questions. All questions are compulsory.

- (i) Explain the concept of Neo Classical theory of management. 3x5=15
(ii) Discuss the leadership style.
(iii) What are the uses of Balance score card?

Q.3. Attempt any two from the following questions:

- (i) What is Decision Support System? Also discuss its significance. 2x10=20
(ii) State the basic assumptions of need hierarchy theory of motivation.
(iii) List the different steps to be taken for decision making process.
(iv) Discuss the important element of effective control system.

Q.4. Answer any one from the following questions:

- (i) Write a critical note on the development of classical management thought. 1x20=20
(ii) Distinguish between transactional and transformational leadership.
(iii) How can you manage the resistance to change in a changing environment of your organization?

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Table of Contents Bcom 1st Sem Previous Year Question Papers

1. Understanding the eBook Bcom 1st Sem Previous Year Question Papers
 - The Rise of Digital Reading Bcom 1st Sem Previous Year Question Papers
 - Advantages of eBooks Over Traditional Books
2. Identifying Bcom 1st Sem Previous Year Question Papers
 - Exploring Different Genres
 - Considering Fiction vs. Non-Fiction
 - Determining Your Reading Goals
3. Choosing the Right eBook Platform
 - Popular eBook Platforms
 - Features to Look for in an Bcom 1st Sem Previous Year Question Papers
 - User-Friendly Interface
4. Exploring eBook Recommendations from Bcom 1st Sem Previous Year Question Papers

- Personalized Recommendations
 - Bcom 1st Sem Previous Year Question Papers User Reviews and Ratings
 - Bcom 1st Sem Previous Year Question Papers and Bestseller Lists
5. Accessing Bcom 1st Sem Previous Year Question Papers Free and Paid eBooks
- Bcom 1st Sem Previous Year Question Papers Public Domain eBooks
 - Bcom 1st Sem Previous Year Question Papers eBook Subscription Services
 - Bcom 1st Sem Previous Year Question Papers Budget-Friendly Options
6. Navigating Bcom 1st Sem Previous Year Question Papers eBook Formats
- ePub, PDF, MOBI, and More
 - Bcom 1st Sem Previous Year Question Papers Compatibility with Devices
 - Bcom 1st Sem Previous Year Question Papers Enhanced eBook Features
7. Enhancing Your Reading Experience
- Adjustable Fonts and Text Sizes of Bcom 1st Sem Previous Year Question Papers
 - Highlighting and Note-Taking Bcom 1st Sem Previous Year Question Papers
 - Interactive Elements Bcom 1st Sem Previous Year Question Papers
8. Staying Engaged with Bcom 1st Sem Previous Year Question Papers
- Joining Online Reading Communities
 - Participating in Virtual Book Clubs
 - Following Authors and Publishers Bcom 1st Sem Previous Year Question Papers
9. Balancing eBooks and Physical Books Bcom 1st Sem Previous Year Question Papers
- Benefits of a Digital Library
 - Creating a Diverse Reading Collection Bcom 1st Sem Previous Year Question Papers
10. Overcoming Reading Challenges
- Dealing with Digital Eye Strain
 - Minimizing Distractions
 - Managing Screen Time
11. Cultivating a Reading Routine Bcom 1st Sem Previous Year Question Papers
- Setting Reading Goals Bcom 1st Sem Previous Year Question Papers
 - Carving Out Dedicated Reading Time
12. Sourcing Reliable Information of Bcom 1st Sem Previous Year Question Papers

- Fact-Checking eBook Content of Bcom 1st Sem Previous Year Question Papers
 - Distinguishing Credible Sources
13. Promoting Lifelong Learning
- Utilizing eBooks for Skill Development
 - Exploring Educational eBooks
14. Embracing eBook Trends
- Integration of Multimedia Elements
 - Interactive and Gamified eBooks

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