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Paula Isaiah Panganiban



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practices for digital from Content Marketing to SEO She published two books under Digital Street Academy particularly the Social Media 101 Workbook A Beginner s Workbook to Applying Social Media to Your Business and the Content Marketing 101 Workbook Step By Step Guide in Creating Content Marketing Strategy for Your Brand Business **Content Marketing Strategy** ROBERT. ROSE,2023-09-26 Discover a new way to elevate your marketing strategy by formalizing the approach your company takes to content marketing **Content Marketing Strategies for Professionals** Bruce Clay,Murray Newlands,2013-12-23 Stop wasting your words put your content to work for you A cast of veteran marketing specialists shows you how to use content marketing and SEO together to create online content for your business that nurtures customer relationships and generates sales Through this book you ll develop a holistic content marketing strategy that includes your own website and blog as well as Facebook Twitter Pinterest and other social media channels using photos videos events and of course your most powerful words SEO founding father Bruce Clay and PR veteran Murray Newlands present hands on techniques along with case studies and recommendations from niche experts of online marketing including Chelsea Adams Jordan Armstrong Michael Brito Lisa Buyer Jonathon Colman Andy Crestodina Alyce Currier Ric Dragon Kristi Kellogg Sue Keogh Virginia Nussey Lee Odden Trent Partridge and Adam Sutton Learn how to Start planning creating and executing content with intention Perform content audits and persona research Use SEO to improve visibility in search engine results pages Make a company blog pay for itself Leverage influencers and partnerships Make an impact with images video and other rich media Effectively use Facebook Twitter and other social media to speak with customers rather than at them We live in an age of great opportunity when anyone with access to a computer has the power to be a publisher And yet it s harder than ever to plan create and distribute meaningful content that effectively generates business This is because the vast number of voices online means more competition and a heightened need to strategize adjust and adapt This book equips you with the knowledge you need to develop an online content marketing strategy for your business **Content Marketing Works** Arnie Kuenn,Brad Kuenn,2015-01-23 The best time to start content marketing was five years ago the second best time is now It s now the time to get ahead of the competition and make content marketing truly work for your business Content Marketing Works 8 Steps to Transform Your Business is a brand new book from Arnie and Brad Kuenn that will teach marketers and organizations a process to grow their business through the convergence of search social and content marketing Content Marketing Works is a robust look at the process of creating implementing and measuring a successful content marketing program It covers the 8 Step Process of content marketing created by the experts at content marketing agency Vertical Measures and how it can be used at any organization large or small to grow traffic leads and business The 8 Steps cover Strategy Development Ideation Content Creation Optimization Promotion Distribution Lead Nurture Measurement Whether you re a small to medium sized businesses or an enterprise organization the steps outlined in this book will help you build content marketing practices from the ground up with real world case studies thoughtful lessons and

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