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# Getting Results

Five Absolutes for  
High Performance

# Getting Results Five Absolutes For High Performance

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## **Getting Results Five Absolutes For High Performance:**

Getting Results Clinton O. Longenecker, Jack L. Simonetti, 2001-06-18 You have the vision Now you have the means to achieve it Written by two experts from the University of Michigan Business School this book outlines a proven five step process for achieving the organizational imperatives you want in a systematic fashion you can follow The authors offer field tested guidance on how to focus company wide efforts on desired outcomes create a positive working environment that encourages achievement and practice continuous improvement to sustain and improve operating results Based on extensive research that includes data gathered from more than 2 000 managers the book includes a wealth of illustrative case studies vignettes and self assessments that will help you see your way to success *GETTING RESULTS: FIVE ABSOLUTES FOR HIGH PERFORMANCE* Clinton Lonenecker & Jack Simonetti, 2006-09 Market\_Desc This book is written for anyone in a leadership management position in either the public or private sector who needs to get better performance out of the operation and people Special Features The book provides a proven process and step by step guide for achieving results in a systematic fashion It includes a wealth of illustrative case studies vignettes and self assessments It is based on extensive research and includes data gathered from more than 1200 managers This is a part of the prestigious University of Michigan Business School series About The Book This book outlines a practical and innovative process for getting results The authors outline a step by step guide that shows how to focus company wide efforts on desired results create a positive working environment that encourages achievement and practice continuous improvement to sustain and improve operating results

Strategic Management in Tourism, 3rd Edition. CABI Tourism Texts Luiz Moutinho, Alfonso Vargas-Sanchez, 2018-02-26 This comprehensive textbook has at its core the importance of linking strategic thinking with action in the management of tourism It provides an analytical evaluation of the most important global trends as well as an analysis of the impact of crucial environmental issues and their implications Now in its third edition and reviewing the major factors affecting international tourism management this well established student resource provides an essential overview of strategic management for students and professionals in the tourism sector *The Psychological Contract: Managing And Developing Professional Groups* George, Christeen, 2009-10-01 The book seeks to make sense of the organizational experiences of the professional worker by drawing on several areas of research including the psychological contract social identity theory theories of career development and retention The author uses real life examples and short case studies to situate psychological theory within organizations **Developing and Engaging Clinical Leaders in the "New Normal" of Hospitals** Federico Lega, Angela Pirino, 2022-09-14 Providing a systematic review of previous literature about the increasingly worrying challenge in transforming doctors to clinical leaders Lega and Pirino offer a qualitative analysis of different countries facing the issue of training this hybrid role Global Leadership Marshall Goldsmith, Cathy Greenberg, Alastair Robertson, Maya Hu-Chan, 2003-04-28 The follow up to Marshall Goldsmith s 500 000 copy bestseller The Leader of the Future Global

Leadership The Next Generation systematically identifies what tomorrow's leaders will need to know do and believe in order to successfully lead the global enterprise of the future Drawing on the results of an extraordinary 2 year Accenture study of emerging business leaders this book shows why the skills of today's global leaders won't be enough and why tomorrow's leaders won't resemble today's Goldsmith and his co authors first identify five new factors of leadership and their implications global thinking appreciation of diversity technological savvy a willingness to partner and an openness to sharing leadership They explain what it will mean to lead in an era where intellectual capital is the dominant source of value how to lead people whose backgrounds and values may be radically dissimilar from yours and why achieving personal self mastery is now a fundamental prerequisite for leading others From the evolution of federated semi autonomous organizational structures to the personal leadership challenges now arising from globalism this book offers unprecedented insights into the new challenges of leadership and what it will take to meet them

**The Two Minute Drill** Clinton O. Longenecker, Greg R. Papp, Timothy C. Stansfield, 2007-09-24 Authors Clinton Longenecker Greg Papp and Timothy Stansfield reveal that all too often business organizations are defeated while the clock is still ticking Bugged down by sluggish business practices that stifle change they are unable to pick up the pace when necessary to score and win The Two Minute Drill translates football's lessons for business leaders who want to succeed in today's competitive marketplace The book clearly shows what it takes to accelerate change and improvement within any type of organization

**Spirituality and Corporate Social Responsibility** David Bubna-Litic, 2012-08-28 Religion and spirituality have often been treated with a secular disdain by management theorists Recently the tide has begun to turn and there is a growing openness to cite spirituality in academic analysis and debate and when considering issues of practical concern to those engaged in the actual business of management This provocative book brings together a range of leading thinkers to consider the relationship between spirituality and corporate social responsibility The book's contributors examine spirituality as an inherent dimension of corporate life even if it is only known through its absence and through the negative consequences of this absence on people and the planet With contributors from four continents David Bubna Litic has assembled a range of fascinating perspectives having their origins in traditions that include Christianity Process Theology Hinduism Contemporary Buddhism Deep Ecology Humanism Post Modern and Post Romantic Spirituality Spirituality and Corporate Social Responsibility is a fascinating read for anyone with an interest in ways in which spirituality relates to what is or what should be driving businesses and organizations to more responsible behaviour

**FYI** Michael M. Lombardo, Robert W. Eichinger, 2009 For learners managers mentors and feedback givers

**Improving Workplace Learning** Geraldine Castleton, Rodney Gerber, Hitendra Pillay, 2006 Closely linked to the concepts of growth and globalisation is the increasing recognition being given to the importance of the workplace as a site of learning The value of the book rests in the fact that this framework does not have its foundations in just one academic discipline but rather provides a range of perspectives drawn from psychology social psychology sociology and critical theory

The purpose is to move away from a unidimensional understanding of workplaces and workplace learning to provide a different standpoint from which to better appreciate the diversity and complexity of learning in the workplace This significant book is divided into four inter related sections with each section contributing to the evidence base referred to earlier by offering informed considerations of the following questions What kinds of contextual issues impact on workplace learning and what are the implications of these for improving workplace learning What kinds of knowledge are required for contemporary work and what implications are derived from these for improving workplace learning What models and case studies exist that reflect practices for improving workplace learning and What consideration of directions for future action to improve workplace learning can be made

**Industrial Management** ,2004      **Business Forum** ,1998      **Cómo Conseguir Los Mejores Resultados** Clinton O. Longenecker,Jack L. Simonetti,2002      **CUPA-HR Journal** ,2004      **Public Hearing Before Assembly Special Committee on Asbestos Hazards (created Pursuant to Assembly Resolution No. 75)** New Jersey. Legislature. General Assembly. Special Committee on Asbestos Hazards,1984      **Books in Print Supplement** ,2002

**Books In Print 2004-2005** Ed Bowker Staff,Staff Bowker, Ed,2004      *Control Engineering* ,1968 Instrumentation and automatic control systems      **Operations and Supply Chain Management** Roberta S. Russell,Bernard W. Taylor,2019-10-28 Russell and Taylor s *Operations and Supply Chain Management* 10th Edition is designed to teach students understand how to create value and competitive advantage along the supply chain in a rapidly changing global environment Beyond providing a solid foundation this course covers increasingly important OM topics of sustainability corporate social responsibility global trade policies securing the supply chain and risk and resilience Most importantly *Operations Management Tenth Edition* makes the quantitative topics easy for students to understand and the mathematical applications less intimidating Appropriate for all business students this course takes a balanced approach to the foundational understanding of both qualitative and quantitative operations management processes      [Report of the Board of Managers of the New York State Reformatory](#) New York State Reformatory (Elmira, N.Y.),1883

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